

# **STORY OF CHARLESTON**

**KANAWHA COUNTY**

**West Virginia**

**ILLUSTRATED**

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# City of Charleston, West Virginia

## CHARLESTON, KANAWHA County,

West Virginia is one of the most delightful cities on the American Continent, and her advantages are many. The city has an area of five and one-half square miles, an altitude of 602 feet above sea level, and is ideally situated on the Great Kanawha River. Unequalled save the picturesque scenery on the Rhine, the scenic beauty in and around Charleston is beyond comparison. Nature here was at her best, and she built things with a lavish hand. High hills and higher mountain ranges surround the city on all sides: little wonder that George Clendenin and his associates in 1788 selected this spot, purchased a tract of land and laid out forty town lots, thus forming the nucleus of the City of Charleston. They had an eye for the beautiful. The scenery is a constant panorama of delight. The mountains and hills are rich in minerals: coal, oil, gas, and timber. Charleston is the active centre of the greatest oil and natural gas development in West Virginia. The gas fields are very extensive, affording an assurance of an abundance of gas for years to come. It is stated by authorities that the gas formed here is of the highest quality for heating and tempering purposes. Taking this fact into consideration and the very low price to manufacturers, in combination with the close proximity of other raw materials; to the man with capital and enterprise, there is a strong argument in favor of locating here. In addition the convenience and cheapness of lighting and heating the homes with it appeals strongly to the family man. Back of all this are the great coal fields, of which Charleston is the financial and to a great extent the geographical center. Within a radius of fifty miles of Charleston there are upwards of four hundred mines.

The history of Charleston dates back to 1788, when forty town lots were laid out. The following year this embryo city



Charleston's Handsome New Postoffice

was made the seat of Kanawha County, and was incorporated as a village by an act of the Legislature in 1794, and the name CHARLESTON adopted. For seventy-five years Charleston was nothing more than a trading centre and capital of a sparsely settled county. In 1850 the town had a population of 1,500, and during the next decade the gain was only 300. Improvement in the Kanawha River and the completion of the Chesapeake and Ohio Railroad opened up the upper Kanawha mineral belt and gave Charleston an outlet in both an eastern and western direction. In 1870, the town had a population of

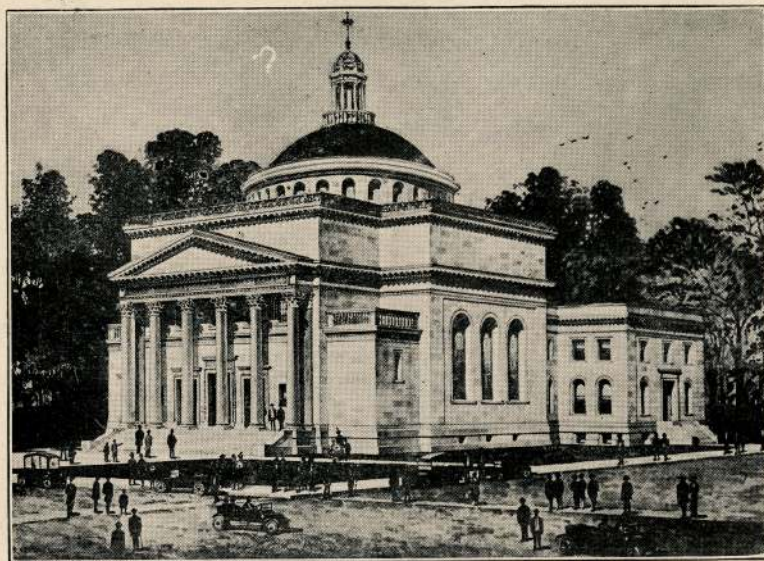
about 3,000. In 1880, the census showed a population of 4,500, which had grown to 8,000 in 1890, to 11,099 in 1900, to 23,454 in 1910, to 26,716 in 1911, and to 30,700 in 1912, showing 115 percentage of gain in ten years, and the population, at the present writing is increasing at a marvelous rate. Magnificent buildings are going up in all parts of the city and immense skyscrapers are taking the place of old landmarks, which are gradually disappearing.

Charleston is situated on the north bank of the Great Kanawha River, at its confluence with the Elk, 58 miles from the Ohio River, 212 miles from Cincinnati, Ohio, and 369 miles from Richmond, Va., and is the most prosperous and important commercial centre between these two points.

Geographically it is nearer the centre of the state than any other city within her borders, and the general topography of the country is such that no more centrally located town can ever be built up outside of the Kanawha Valley. It is situated on the line of 38 1-2 degrees north latitude, nearly on the line of Yeddo, Japan; San Francisco, Cal; and Athens, Greece, the most delightful and beautiful belt on the Globe. The state capital was located here in 1872, and the present state house built in 1834, costing half a million dollars.

Kanawha County of, which Charleston is the county seat, is the banner county of the state, had a population of 81,457 in 1910 according to government census; while according to the figures compiled in the office of the state tax commissioner of West Virginia for the year 1913, the greatest increase shown in taxable values was in Kanawha County, the increase over 1912 amounts to twelve million dollars.

Charleston is thoroughly metropolitan in its public service conveniences—in fact there is no other city in the state or of



New First Presbyterian Church.

similar population in the South as well equipped in many respects. A wealthy residence population in the high class districts and well defined and populous industrial residence districts has made up-to-date and efficient transportation a necessity. This is furnished, on a five cent car-fare basis, by the **Charleston Interurban R. R. Co.**, a company composed of influential citizens who have unselfishly put back the profits of the road into betterment of service.

The values in **Charleston** real estate represent and reflect the substantial growth of a great city. With the spirit of progress back of the development of the city and the consequent demand for homes, no better investment can be found in the whole state than well selected real estate in and around **Charleston**.

The different classes of residences have been well segregated by sensible restrictions and strangers visiting the city have expressed great surprise at the number of high class homes, the abundance of foliage, and the beauty of the improvements to be found in all **Charleston's** residential sections. It has been a matter of pride with property owners to preserve the old trees and foliage as landmarks, and the average class of homes to be found here with their beautiful shaded groves and well kept lawns reflect the good taste and high tone of the community.

**Charleston** has one of the most beautiful river boulevards in the country. It is a paved street, bordered by trees with overhanging branches, and running for miles along the Kanawha River. On the one side is a well kept river bank covered in many places with flowers, on the other side are some of the most beautiful residences in the city.

Edgewood, a new and beautiful suburb, is the site of the country club and golf links. The club boasts of a fine club house, equal in beauty of architecture and appointments to club houses found in cities of a hundred thousand people. Lying on the crest of the hills with a wonderful view of the river and the valley, Edgewood is one of the most beautiful and refreshing and healthful home spots that can be found in America.

Two industrial suburbs have been planned by capitalists identified with the Chamber of Commerce—South Charleston and Dunbar. Already each of these suburbs has attracted responsible manufacturers, employing hundreds of men and millions of dollars in working capital. Situated on the Great Kanawha River—a stream on which the United States Government has already expended millions of dollars to insure year around navigation—and traversed by two trans-continental railroads, which operate in competition to the water lines, **Charleston** insures to manufacturers who locate in her indus-

trial suburbs the finest transportation facilities in America to-day.

The presence of 6 cent natural gas offers to **Charleston** manufacturers commercial power at the abnormally low rate of one and one-half cents per horsepower per ten hours. Plenty of fine clay, inexhaustible beds of coal, billions of feet of hard-wood timber, unlimited quantities of the finest glass sand are all within the immediate reach of the manufacturers of **Charleston**.

**MANUFACTURING**—1912—Annual production, \$5,165,000; Annual wages, \$816,000; Total Capital invested, \$6,000,000; Number of Persons employed, 3,679; Wholesale Trade, \$24,560,000; Retail Trade, \$19,400,000.

**FUEL**—**Charleston** being the centre of large coal and natural gas fields offers natural gas as low as 6 cents to manufacturers and coal as low as 65 cents a ton.

**RAW MATERIALS**—Coal, Oil, Gas, Fire Brick, Building Brick and Terra Cotta Clay. Large supplies of hard and soft wood, consisting of poplar, basswood, oak and hemlock.

**RAILROADS**—1912—Passenger Receipts, \$776,441; Freight Receipts, \$2,176,000.

**FREIGHT RATES**—Favorable freight rates both incoming and outgoing. Direct outlet to seaports of Norfolk and Newport News, Va., via competitive roads, Chesapeake & Ohio



Bream Memorial Church.

and Virginian. Direct connections to the markets of the west, via C. & O. to Cincinnati, and K. & M. to Columbus. Direct connections with the Great Lakes via K. & M. to Toledo and Chicago. Coal & Coke and Kanawha & West Va. railroads tap coal and oil fields not connected by C. & O. and K. & M. Railways. Manufacturers' rate on incoming lumber, favorable rates on finished products. Connections with Norfolk & Western and Cincinnati for Southern markets via C. & O.

**STREET RAILWAY**—23 miles of track. Up to date equipment. Capital invested, \$1,250,000. Number of employes, 100. Five cent fare. Monthly pay roll, \$5,000.

**PUBLIC PARKS**—Edgewood Park, Glenwood Park, State Capital Park and many driveways along Great Kanawha River and wooded hills surrounding city.

**WATER TRANSPORTATION**—In addition to service from the railroads, **Charleston**, by virtue of the \$5,000,000 federal lock and dam system has year round service by water to the Ohio River on the Great Kanawha with very low freight rates.

**FIRE PROTECTION**—27 men. One volunteer company 3 steamers, 3 plain hose wagons, 3 combination hose wagons, 2 ladder trucks, 1 supply wagon, 1 chemical engine. Fire losses 1912, \$20,000.

**PAVEMENTS**—83 miles of streets, 23 miles of paved streets, 3 miles of macadam. Over 75 miles of paved sidewalks.

**SEWERS**—28 miles of public sewers, 10 miles of private sewers.

**STATE CAPITAL**—Seat of government of West Virginia and of the county of Kanawha.

**Y. M. C. A.**—Magnificent plant, being one of the largest in the United States.

**PUBLIC SCHOOLS**—13 school buildings, 130 teachers, 5,922 pupils in 1912. Several excellent private schools.

**GAS AND ELECTRICITY**—6 cent gas rate for manufacturers. 18 cent residence rate. Low electric rate for manufacturers, 9 cents per kilowatt hour for residences. Unlimited supplies of natural gas.

**WATER SERVICE**—Up to date installation, reasonable rates for manufacturing.

**NEWSPAPERS**—Two dailies, morning and evening, with a combined circulation of 15,000 copies daily.

**HOTELS**—4 first class hotels and 10 others with a total of more than 500 rooms and 1,000 daily guest capacity.

**CHURCHES**—38 churches—all denominations.

**HOSPITALS**—3 hospitals. Several institutions for homeless and destitute.



Looking West From Union Building.

**UNION TRUST COMPANY.**—This is Charleston's newest and latest banking institution. It was organized and commenced business May 5, 1913. The bank is incorporated with an authorized capital of \$500,000.00, and a general banking business is transacted. The Officers are: Wm. O. Abney, President, Charles Ward, Vice-President, A. B. Koontz, Vice-President, H. P. Brightwell, Cashier, P. J. Newlon, Assistant Cashier. Directors: J. S. Cunningham, Samuel Stephenson, A. B. Koontz, J. W. Dawson, J. S. Dana, Charles Ward, Wm. O. Abney, Roman Pickens, and Ed. L. Boggs. They occupy handsomely fitted up offices on the first floor of the Union Trust Building.

**THE SMITH-HUDSON COMPANY.**—This concern is located at No. 1004 Virginia Street. The company is incorporated, and commenced business August 1, 1913. Its business is that of handling all kinds of gas and electric fixtures and general contracting. The company have already secured a number of contracts and give employment to quite a force of workmen. The officers of this company are Messrs. J. F. Cablish, President, E. O. Cart, Vice-President, J. A. Hudson, Secretary-Treasurer, and F. C. Smith, General Superintendent. It may be said that Mr. Smith has had 12 years of practical experience and is thoroughly conversant with every detail. Mr. Hudson was formerly the Assistant Postmaster of Charleston, West Virginia.

**GEO. ORT DEPARTMENT STORE COMPANY.**—This company is incorporated under the laws of West Virginia, with Mr. Geo. Ort, as the General Manager of the business. The premises occupied consist of an immense building of three spacious floors, located in the heart of Charleston, in the active part of the high class retail district of the city at No. 222 Capitol Street. Many clerks are constantly employed and the stock is admirably arranged in departments. The management keeps fully abreast of the times, and the house is counted as one of the decided commercial successes of Charleston and a distinct credit to the city.

**THE WALKER DRY GOODS COMPANY.**—It may be said that Charleston possesses many handsome stores in all lines of trade, and among the leaders is the immense department operated by the Walker Dry Goods company. It is one of the city's most attractive and magnificent stores, and here is found a superb stock of dry goods, notions, carpets and ready-to-wear garments. The store consists of a large four story building, 50 x 120 feet in dimensions, located in the heart of Charleston at No. 112 and 114 Capitol Street. Many clerks are constantly employed, and the trade is largely among the prominent and wealthy people of Charleston and vicinity.



Virginia Street—Kanawha Drug Co. on left, Noyes, Thomas & Co. on right.

**THE KANAWHA DRUG COMPANY.**—Wholesale Drugists.—This is an extensive and growing business, and has been successfully established since the year, 1901. The premises include a large six story building and basement 33 x 120 feet in dimensions. It may be said that 25 people are constantly employed in the house, while eight traveling men represent the company on the road. This house constitutes one of the prominent features of the wholesale interests of Charleston and the influence of this company has been greatly felt in attracting attention to this city as a desirable wholesale and manufacturing center. The company is incorporated and officers are the following prominent gentlemen. Messrs. W. E. Connell, President; W. G. Hubbard, Secretary, and J. C. Jeffers, Treasurer.

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**LEWIS, HUBBARD & CO.**—Wholesale Grocers.—As an argument of the wholesale advantages of Charleston, we may say that the city claims the distinction of possessing the largest wholesale grocery house in the state of West Virginia. The business of Lewis, Hubbard & Co. was established in the year 1882, and was incorporated January 1, 1908. The officers are Messrs. C. C. Lewis, Sr., President; R. G. Hubbard, Vice-President and General Manager; C. C. Lewis, Jr., Treasurer, and J. J. Kuykendall, Secretary. They occupy an immense five story building at corner of Virginia and Hale Streets, also two large warehouses. A branch house is operated at Mascott, West Virginia, established in 1907. So great is the business transacted by this corporation that 96 people are employed, while twenty traveling men represent the house on the road, covering all the territory adjacent to Charleston. The remarkable success of this company is sufficient evidence that Charleston is in no way lacking in those things which are necessary to the making of a great wholesale center.

**CHARLESTON HARDWARE COMPANY.**—Wholesale Hardware.—This house may be said to constitute one of the important features of the wholesale interests of Charleston. The business has been established for the past ten years. The trade has steadily grown and expanded until the concern is regarded as one of the largest wholesale hardware houses in the state. An immense five story building is occupied at the corner of Virginia and Hale Streets. The large business conducted necessitates the service of 25 people, while six traveling men represent the house on the road. The company is incorporated and the officers include the following widely known men of affairs: P. W. Flournoy, President; N. S. Flournoy, Vice-President, and Geo. W. McClintoe, Secretary.

**HUCHINSON-STEPHENSON HAT COMPANY.**—Wholesale Hats, Gloves, and Umbrellas.—This immense concern is located at No. 912 Virginia Street, where an immense five story and basement building is occupied. The influence of this company has been greatly felt in the expansion of the whole interests of Charleston. It may be said that this company travels seven men, covering the trade of West Virginia, and parts of Ohio, Kentucky and Old Virginia. The central location of Charleston and the excellent railroad facilities and favorable freight rates make this indeed a wholesale center of first consideration. The Hutchinson-Stephenson Hat Company is an incorporated concern, Mr. L. C. Stephenson being the Secretary-Treasurer, and General Manager of the business.

**THE KANAWHA VALLEY BANK.**—This bank was organized in 1867. According to latest statement its capital is \$400,000.00, surplus \$730,957.00. Total deposits of \$3,037,832.21, and total resources of \$4,184,104.54. This is a very good showing indeed and places it among the largest banks in the country. Its directors are as follows: John Q. Dickinson, President; James Kay (coal), W. D. Payne (of Payne & Payne, attorneys), E. W. Knight (of Brown, Jackson & Knight, attorneys), R. G. Hubbard (of Lewis, Hubbard & Co., wholesale grocers), James F. Brown (of Brown, Jackson & Knight, attorneys), A. S. Thomas (of Noyes Thomas & Co., wholesale notions), C. C. Dickinson (salt), Jno. L. Dickinson, Cashier.



Noyes, Thomas & Co.

**NOYES, THOMAS & COMPANY.**—Wholesale Dry Goods, Notions and Carpets. This is one of the Modern and Gigantic wholesale houses of Charleston, that has done so much to spread the reputation of this city throughout the country as a great wholesale and distributing center. The business of this firm has been established since 1900, and the trade has steadily grown in volume from the beginning down to the present time. It may be said that sixteen people represent the house on the road throughout West Virginia, Old Virginia, Kentucky, and Ohio. The firm has one of the largest buildings devoted to the industry in the state. It is an immense building of seven stories, containing 70,000 square feet of floor space and fifty people are constantly employed in looking after the interests of the trade. The location is at the center of Virginia and Hale Streets. The members of the company include the following prominent men of affairs: Messrs. A. S. Thomas, President; Geo. E. Thomas, Vice-President; H. A. Thomas, Secretary and Jno. Field, Treasurer.

**HOTEL KANAWHA.**—Situated in the very heart of Charleston, opposite the city's magnificent new Post Office Building, convenient to all the prominent wholesale and retail houses and theatres and street car lines, is the Hotel Kanawha, representative of the last word in Modern Hotel construction and equipment. The Hotel Kanawha is one of the finest in the state and is to Charleston what the MacAlpin is to New York, the Cecil to London, the Grunewald to New Orleans, or the the St. Francis to San Francisco. The Hotel Kanawha is classy, and modern throughout, contains 200 rooms, has three magnificent dining rooms, including Cafe and Grill room, while the Hotel equipment includes its own electric, ice and cold storage plants.

**SCHWABE CLOTHING COMPANY, MANUFACTURERS OF CLOTHES OF MERIT.**—This is one of the oldest established houses of Charleston. The business having been in existence for over one-third of a century. It may be said that this is one of the largest houses operating the wholesale Clothing business in the State of West Virginia. They also have a branch office located in New York at Nos. 23 & 29 Washington Place. The proprietors of this business are Messrs. I. Schwabe, C. A. Schwabe and Irwin B. Schwabe. They do an immense business in the sales of men's, youths' and children's suits, pants, raincoats and overcoats.

**CITIZENS NATIONAL BANK.**—This bank has been established as a National Banking institution for twenty-two years. According to the last statement of October 21, 1913, the bank had on deposit \$1,126,888.15, and the total resources amounted to \$1,563,155.85. The capital stock, surplus fund, and undivided profits amount to over \$300,000.00. This is a very fine showing, and emphasises the strength and solidity of the bank more than we can express in words. The location of the bank is in the heart of the city. The officers are Messrs. Wm. A. MacCorkle, President, M. M. Williamson, Vice-President, and J. N. Carnes, Cashier.

**KANAWHA BANKING AND TRUST COMPANY.**—This was organized October 1, 1901. It may be said that it has exercised a wide influence in aiding the development of the city and in the strengthening of trade. The bank has a capital of \$250,000.00. Deposits of over \$1,000,000.00 and resources of about \$1,600,000.00. This in itself is substantial evidence as to the strength and popularity of the institution. Its officers include the following prominent gentlemen: Messrs. F. M. Staunton, President, Geo. E. Price, Vice-President, H. B. Lewis, Cashier, and Edward Calderwood, Assistant Cashier.

**CAPITAL CITY BANK.** This financial institution was established 1907, and according to the last statement has a capital stock of \$207,300.00, surplus and profits over \$32,000.00, deposits of about \$400,000.00 and total resources of over \$625,000.00. This bank is very ably and conservatively managed and transacts a general banking business. Its location is at the corner of Capitol and Virginia Streets. The officers and directors are prominent men of affairs as follows: John C. Morrison, President; George S. Laidley, Vice-President; Daniel Matthews, Vice-President; George D. Cochrane, Cashier. Directors, T. A. Deitz, W. B. Matthews, Daniel Matthews, J. F. Butts, Sol May, J. F. Prince, J. C. Morrison, George S. Laidley, W. D. Scott, Enoch Smith, John M. Miller, B. Mior, Jr, Peter Silman and J. S. Darst.

**MONTAGUE GROCERY COMPANY.**—This concern is admirably located at 907 Washington Street, with Phone No. 938. The company enjoys a good reputation for being absolutely reliable in its dealings, and enjoys a fine trade. The proprietor of this business is L. C. Montague, who is ably assisted by his wife in the conduct of affairs. They have been established for the past four years, and the trade is steadily on the increase. Their delivery service includes two wagons, and two bicycles. The stock includes all kinds of staple and fancy groceries and produce.



Scene from the Kanawha Bridge.

**A. BOIARSKY—Wholesale Jeweler, Watches, Diamonds, and Jewelry.**—This is one of the oldest established business enterprises of Charleston. The house has been in successful existence for more than a third of a century. It was founded by the late Mr. A. Boiarsky, who has now been dead for some ten years. Since that time the business has been ably carried on under the able management of Mr. J. Gluck, who has been connected with the house for twenty-two years. He stands among the best known merchants of Charleston. He is keeping up the old time record of the enterprise for honorable and trustworthy dealings, and in this regard there isn't to be found a better firm in the whole city of Charleston. Its location is at 714 Kanawha Street.



Quarrier Street—Eskew, Smith & Cannon's Bldg. on left.

**ESKEW, SMITH AND CANNON.—Manufacturing Confectioners.**—Wholesale Dealers in Stoves, Tinware, Miners' Supplies. Nos. 810 and 812 Quarrier Street. It may be said that Charleston possesses many handsome and stately stores in all lines of trade, but none can surpass, in the most attractive and desirable features, the prominent house of Eskew, Smith and Cannon. It is a modern six story building 50 x 120 feet in dimensions, and the business operated by the firm is both wholesale and retail. The immense volume of business requires a constant employment of fifty people. The aim of this house has been always to satisfy each and every customer, and to conduct business on the sure and lasting principles of equity. It may be said that this house has been highly influential in the development of Quarrier Street in making it such a prominent trading center of Charleston. Mr. W. J. Eskew, Jr., is the President of the corporation and General Manager of the business.

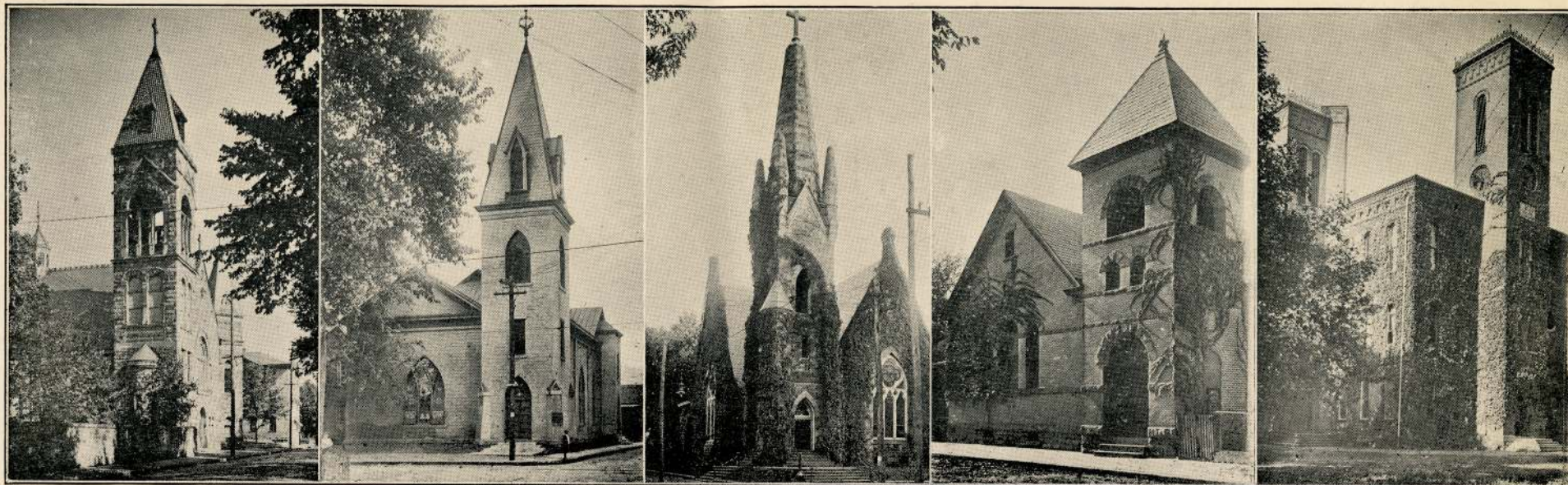
**THE EMPIRE DRY CLEANING COMPANY.**—The motto of this company is "We do it better", and it is a well known fact that the management lives strictly up to this motto in every sense of the word, and by so doing the business is growing by leaps and bounds. Although the concern has only been established for one year, it has advanced to the position of leadership in the trade of exclusive dry cleaning in Charleston. The plant is of modern equipment throughout and the best and latest French methods are used in the work. Mr. H. Graff, Superintendent of the plant is a gentleman of 15 years of practical experience, and is regarded as the most highly gifted expert in this trade in Charleston. Mr. B. H. Kaufman the other member of the company has active charge of the financial interests and is one of the popular and prominent young business men of the city. He is also the proprietor of Kaufman's Grocery, located at No. 915 Quarrier Street.

**A. N. EAGAN.—Jeweler.**—This gentleman is located at No. 806 Quarrier Street, and has been established in business for about four years. Mr. Eagan is a native of Charleston and has had some nineteen years experience in the trade. He has quite an attractive store, located at No. 806 Quarrier Street, which is generally regarded as the coming retail center of Charleston. Mr. Eagan carries a select stock of diamonds, watches, clocks and jewelry, and gives special attention to fine watch repairing. Mr. Eagan is a gentleman of excellent reputation and has a good trade.

**RUBY BROS.**—Dealers in Plain and Fancy Groceries, Teas and Coffees, Canned and Bottled Goods, Table Delicacies of every variety, Fruits, and Fresh Country Produce. This firm is one of the pioneers engaged in the grocery business of Charleston and the stand at 15 Capitol Street is now regarded as an old commercial landmark. The firm of Ruby Bros. has been established for thirty years, and has always occupied the very same location. A magnificent business is transacted among the well known families of Charleston. The store is a distinct credit to the city and presents a busy scene at all times. A number of clerks are employed while several wagons are used in the delivery service. The individual members of the firm are Messrs. B. N. Ruby, and J. C. Ruby.

**L. J. FALONE, Smokers' Headquarters.**—This gentleman operates one of the most popular establishments of the City, located at the Corner of the Arcade and Post Office Square. The Phone connection is No. 641. Mr. Falone has been established for eleven years and has built up a prosperous business. His Billiard and Pool Room for Gentlemen is beautifully fitted up and under able management. Mr. Falone carries a large stock of the imported Key West and Domestic Cigars, pipes and smoking tobacco, athletic supplies, newspapers and periodicals and high grade chocolates. Mr. Falone is one of the popular and responsible business men of Charleston, he is a great believer in the city and enjoys fully the confidence of the community.

**BISMARCH HOTEL AND RESTAURANT.**—Among the well known and popular Hotels and Restaurants of this city, the Bismarch comes favorably to mind as a strictly first class place. It is most centrally located at No. 120 Capitol Street. The building is three stories high and contains a number of rooms, which are nicely fitted up throughout. The Restaurant is the largest in Charleston, has an immense seating capacity, and is liberally patronized. Employment is given to 15 people. specialty is made of short orders, as well as lunches packed in boxes. The service is prompt and polite. Mr. George T. Chounis is the proprietor of the business and has been established here for the past five years. Mr. Chounis is quite a young man, but is thoroughly experienced, knows how a first class place of this kind should be conducted, and he is meeting with success.



Sacred Heart R. C.

Methodist South.

St. John's Episcopal.

First Christian.

Mercer School.

**DAVID BLUSTEIN & BRO.**—Dealers in and Exporters of Ginseng, Raw Furs and Botanical Roots, Hides, Wool, etc. This concern is located at No. 306 and No. 308 Kanawha St. and the office has local and long distance telephone 728. This is one of the largest and most important concerns of its kind operating this line of business in the State of West Virginia. It is an old concern, having been established some twenty-three years. A large three-story building is occupied. Individual members of the firm are Messrs. David Blustein and Isadore Blustein, both popular and progressive citizens of Charleston, and have at heart the very best interests of the city.

**ELK MILLING AND PRODUCE COMPANY**—Manufacturers of Meal & Feed and Wholesale Dealers in Flour, Grain, Hay, Straw & Produce. The importance and influence of this concern have been greatly felt in the advancement of the industrial and wholesale interests of Charleston. The company transacts an immense business, which has been steadily growing ever since the company was first organized in 1907. So great is the business transacted that forty people are constantly employed, while seven traveling men represent the house on the road. The meal and feed capacity of the plant is 100 tons daily. Several immense buildings are occupied, and every facility is in service for the successful conduct of the business. The products handled are superior in every way. The officers of the company are James Kay, President; Leroy Swinburn, Manager; D. F. Hostetler, Secretary-Treasurer, and John F. Kay, Assistant Secretary-Treasurer.

**FISHER & FRUTH.**—Meat Market. Dealers in all kinds of Fresh and Salted Meats. 623 Kanawha Street. This is one of the oldest and most widely known meat markets in Charleston. It is also one of the most popular and has a magnificent patronage of many of the leading families throughout the city. The business has been successfully established for twenty-seven years. The proprietors are Messrs. George Fisher, and Abe Fruth, who started the business and who have been personally identified with the trade from the beginning down to the present time. Besides their big retail patronage they have a large wholesale trade. This is a reliable and successful enterprise and occupies a position among the real leaders in the meat industry of Charleston. They do their own killing and are very careful in the selection of healthy stock. Every cleanliness is observed.

**GREAT SOUTHERN HOTEL.**—This hotel has the reputation of being the "Best One Dollar House in the City." It is most centrally located at 503-505 Kanawha Street, opposite the Court House. It is owned and operated by Mr. John Britton, the proprietor, who has been a resident of Charleston for the past eighteen years, and exceedingly well known and popular. His hotel is a fine three-story building, and has a large number of rooms, all of which are nicely furnished. It is conducted on the American plan, and everything about the hotel is inviting and has a homelike appearance. This is a good hotel at which to make your headquarters when in Charleston.

**W. S. WYLIE, Druggist.**—Corner of Washington and Morris Streets. Phone 789. The new and handsome store now occupied by Mr. Wylie is considered to be one of the most elegant in the whole City of Charleston. It is new and up to date throughout, strictly modern in its every feature; has tile floor, steel ceiling, and the counters and wall fixtures are of mahogany finish. It presents a beautiful and attractive appearance. The prescription department is a model of perfection, and absolute accuracy is the watchword. Mr. Wylie moved into his present new store August 1, 1913. He is a gentleman of fifteen years practical experience as a pharmacist, has been established in business for five years in this city, and is conducting his store according to the highest ethics.

**SMITH & L. S. KNAPP.**—This is a firm of strictly first class grocers, located at 1596 Washington Street. Mr. L. S. Knapp is the active manager of the business, which was established August 18, 1913. Mr. Knapp has been in Charleston for the past two years, and was formerly located in Point Pleasant, where he was in business for a period of twenty years. He has a fine knowledge of the trade, and knows how a first class store of this kind should be conducted. The other member of the firm, Mr. Clyde H. Smith, son of Mr. H. C. Smith who is a Deputy United States Marshal. This is a fine, new and up to date store, and a fine stock is carried, including everything that is good and pure to eat.



Elk's Club.



Young's Market.

**CHARLES GEORGE AND COMPANY.**—This firm operates a fine and up-to-date confectionery, located at 127 Charleston Street, with Phone 2703, and has been established for eight years. The store is beautifully fitted up throughout, has a tile floor, steel ceiling, an up-to-date soda fountain and display show cases. The store is attractive and inviting. The firm deals in the choicest of confectionery, all the best imported and domestic fruits, and the leading brands of cigars and tobacco. In the winter season all kinds of hot drinks are served. The business is both wholesale and retail.

**GEORGE A. BOHNERT, GROCER.**—This gentleman has been established since the spring of 1898, and has long been regarded as one of Charleston's popular and progressive merchants. He has kept fully abreast of the times in the conduct of his business, and has one of the good stores of the city, located at No. 517 Kanawha Street, with phone number 634. The stock carried includes staple and fancy groceries and country produce of the choicest selection. Mr. Bohnert is a native of Charleston and is a firm believer in the future greatness of the city.

**COCHRANE STUDIO.**—No. 814 Quarrier Street. The ranks of art in the city were well reinforced when Mr. Friend Cochrane opened the above fine studio. He has been engaged in the profession of Photography since 1905 and is a natural artist. He is recognized by experts as being specially gifted in the making of a strong, characteristic likeness, a speaking face, if we may use the expression. He makes a specialty of high-grade portraiture, as well as enlargements of all kinds. Mr. Cochrane is a native of West Virginia and has resided in Charleston since the year 1898.

**STANDARD SHOE REPAIRING, DRY CLEANING AND PRESSING CO.**—This combination enterprise is located at No. 613 Virginia Street, and is now owned and operated by Mr. H. A. Camp and Miss A. L. Edwards. Mr. Camp has resided in this city for some nine years, while Miss Edwards has made Charleston her home for four years past. They are therefore quite well known to the trade and have many friends, and are building up an excellent business. They do good work, maintain quick and prompt delivery, and have phone connection 655.

**O. C. MILLER.**—Livery, Boarding & Feed Stables. This stable is located at 214 Virginia Street with Phone No. 2236. It was formerly conducted by A. J. Asbury & Son. Mr. O. C. Miller bought out the business the first of October, 1903. He has added new life to the enterprise, and greatly advanced the influence of the concern throughout the city, and it is his aim to make it strictly up to date, and a truly reliable headquarters for first class livery. Special attention is given to the boarding and feeding of horses. Mr. Miller is a popular young business man of Charleston, and has made this city his home for the past twenty-two years.

**T. E. PERRY AND COMPANY—Manufacturers of Harness and Saddlery.**—This firm is exceedingly well known, and the business has been established for upwards of eight years. Its location is at 84 Charleston Street. Mr. T. E. Perry, who is at the head of the concern, is a gentleman of large practical experience in all branches of the harness manufacturing trade. He carries a large stock of everything in the line of harness and saddlery, and all other supplies which properly belong to this line. Repairing neatly and promptly done. He is also prepared to execute orders for tents and awnings.

**YOUNG'S MARKET.**—Dealers in Fresh, Smoked and Salted Meats, Butter and Eggs. This is one of the beautiful and high class stores of the city, and it is unsurpassed in every way as regards its modern equipment. Mr. J. J. Young, who is at the head of the concern at the present location 1303 Washington Street since April, 1913. He has been established in this business, however, for twenty years, and has long been a conspicuous leader in the meat business of Charleston, having the exclusive patronage of many of our most prominent families. His new and up-to-date market must be seen to be fully appreciated. It is perfectly sanitary throughout, and is headquarters for the choicest of meats, Fish, oysters, and delicatessen.

**DAN HANNA.**—This gentleman operates an attractive store located at 305 Charleston Street, and in the conduct of the business is ably assisted by his wife. They are making their store one of the most popular for this line of goods in this part of the city, and are extremely courteous to patrons. They handle all kinds of imported and domestic fruits, high grade chocolates and bonbons, the leading brands of tobacco and cigars. This is a good store at which to trade, and the prices are popular.

**MRS. S. A. MOTLEY.**—Millinery—325 Charleston Street. Mrs. S. A. Motley has been established in this line of business here for the past eight years, and it may be said that she enjoys a good patronage among the best classes of trade in this part of Charleston, in fact, the ladies from all parts of the city come to this store for their hats, where they are assured of the latest styles and the very lowest prices. Mrs. Motley is a lady of twenty years' experience in the millinery business. She has one of the most highly skilled trimmers in her employ, who makes regular visits to New York, and keeps fully abreast of the times.

**ELITE LAUNDRY COMPANY.**—This is one of the large and prosperous laundries of Charleston. The location of the plant is at 80-82 Kanawha Street. The company is incorporated, Mr. J. D. Cole being the general manager of the business. This laundry has been established for the past six years, and a large number of skilled workers are employed, while five wagons are required in the delivery service. The work turned out by this laundry is perfect in every way, and the equipment of the plant is in strict accordance with the most advanced ideas of laundry machinery and apparatus. The laundry is under able management and the business on a solid and substantial basis. The Elite is in every sense of the word entitled to a position of leadership in the laundry business of Charleston.

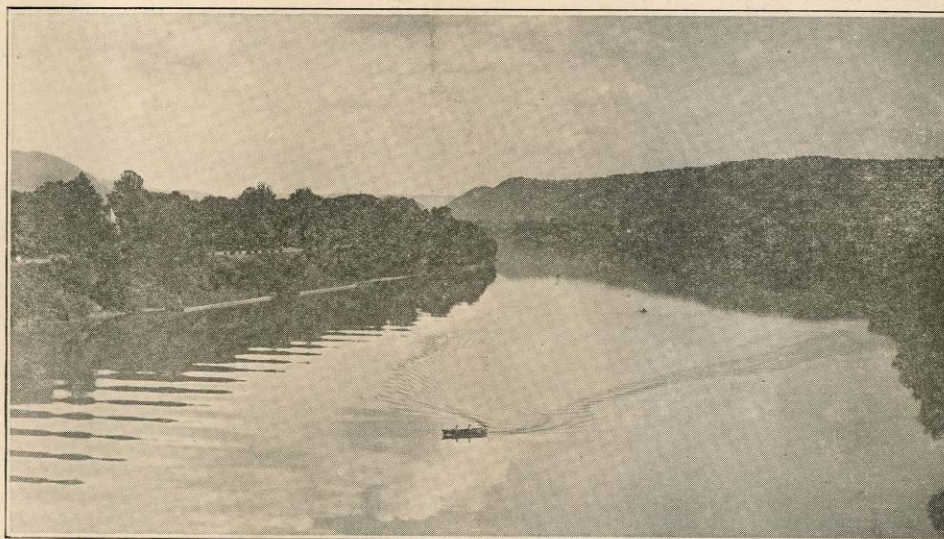
**J. C. HOGE.**—Mr. Hoge deals extensively in staple and fancy groceries and country produce of all kinds, fruits and vegetables, table delicacies, and everything else usually handled by strictly first class enterprises of this kind. He carries an immense stock, and is building up a growing business. Mr. Hoge is a young man, and favorably known throughout the city. He has been operating this store since March 1, 1912, and is giving eminent satisfaction to the trade. Prompt attention is given to the filling of orders at reasonable and just prices.

**A. P. SILVERSTEIN AND SON.**—The products handled by this firm include iron and steel scrap, metals, re-laying rails, second-hand machinery, belting, etc., roots, wool, firs, etc. This firm is located at the junction of Court, Dryden and Park Streets, with branch at No. 11 Lovell Street. Mr. A. P. Silverstein established this business about twelve years ago. His son, Mr. Harry Silverstein, who has been identified with his father in the business for four years, became a member of the firm about one and one-half years ago. They have an immense business, and extensive shipments are made to leading industrial centers.

**TRIANGLE GROCERY COMPANY.**—This store is admirably located at the corner of 601 Virginia Street, corner Delaware Avenue, and has phone connection 2487. The store is well stocked with a strictly first class line of goods, including staple and fancy groceries, teas and coffees, canned and bottled goods, table delicacies, fruits, produce, and everything else usually found in strictly first class stores of this character. A large patronage is enjoyed, and prompt attention is given to deliveries. The business is under able management, and is in every way sound and successful. The proprietors are Messrs. J. Arthur Pierson and Earl Marion. These gentlemen are both well known, clever and accommodating, and strive hard to please each and every customer.

**FISHER WAGON WORKS.**—Builders of Transfer & Delivery Wagons. Carriage and Auto Painting, Repairing and Rubber Tiring. 320 Virginia Street. This enterprise commenced business in Charleston the 25th day of June, 1913. It is not a new concern by any means, as it was formerly located in Pomeroy, Ohio, for many, many years. On account of being washed out by the late flood, it was deemed advisable to move to Charleston, the Cog City, famous for its coal, oil and natural gas. Mr. Peter Fisher is a gentleman of forty-three years' experience in the trade, and his son, Mr. Charles J. Fisher, who is also associated with the enterprise, has had twelve years' experience. These gentlemen are well pleased with the success they have thus far achieved in Charleston, and they have a bright future before them.

**VICKERS BROTHERS.**—Carriage and Wagon Makers, Rubber Tires, General Repairing, Blacksmithing, Carriage Painting and Trimming. This very popular and prominent enterprise is admirably located at the corner of State and Court Streets. It has been a leading feature of the industrial interests of Charleston for the past third of a century. Mr. J. W. Vickers, who was the founder of the concern, is a gentleman of high standing in the city, and has built up a reputation second to none in this line of industry for turning out work of a superior character. His sons, Messrs. J. H. and G. W. Vickers are, keeping up the old time reputation of the enterprise for reliability. Many experienced mechanics are constantly employed, and the business is conducted on a solid and substantial basis.



Kanawha River.

**J. R. HEREFORD.**—Staple and Fancy Groceries.—This is one of the big and successful stores of this part of Charleston, its location being at 115 Charleston Street. Mr. Hereford has been established in business for some six years, and has a large and growing patronage. He carries an immense stock of everything in the line of staple and fancy groceries, teas and coffees, canned and bottled goods, delicacies and table goods of every variety. It is in every sense of the word one of the most desirable stores in the city, and there is genuine satisfaction in dealing here. Every courtesy is accorded to the trade, and prices are reasonable. Mr. Hereford is deeply interested in Charleston, and thinks it has a bright future. Phone 215.

**W. J. WHITTINGTON.**—Dry Cleaning, Pressing, Dyeing and Repairing. Hats Cleaned and Reblocked. Mr. Whittington is located at 323 Charleston Street, and has Phone Number 2439. He has been established for ten years, and has long been regarded as one of the leaders in the cleaning and dyeing business of Charleston. His plant is a modern equipment, which includes the famous Hoffman Steam Pressing Machine, therefore the work which is turned out is beautiful and perfect in every way. The plant is sanitary throughout, and all work is promptly executed. Mr. Whittington is a popular resident of Charleston, and is making a fine success of his business. All orders are called for and delivered.



Kanawha School.



Tiskelwah School.

**HANSHAW BROTHERS.—Market.**—The individual members of this firm are Messrs. J. E. Hanshaw and W. M. Hanshaw, who are among the best known merchants of Charleston. They have been established in business for upwards of fifteen years, and have an immense patronage. They recently moved into their new store room, which is handsomely appointed, according to the most up to date and modern ideas. It presents a clean, attractive and inviting appearance. The location is at 110 Charleston Street, and phone connection is 735. The firm deals extensively in fresh and salted meats, sausage and poultry, game in season. So great is the business transacted that the delivery and service includes two wagons and two automobiles.

**CITIZENS PLUMBING COMPANY.**—This well known company of plumbers and gas fitters is composed of Messrs. O. I. Adkins and G. A. Thompson. Mr. Adkins having had an experience of some fifteen years, while Mr. Thompson is a gentleman of some ten years of experienced training. It can truthfully be said that they know the trade from the very ground up. They personally supervise the execution of all contracts, and employ reliable men. They do all kinds of plumbing and gas fitting, making a specialty of repair work. They are also agents for several well known makes of bicycles, and carry a complete stock of plumbing and gas fitting supplies and bicycle sundries. They are located at 101 Virginia Street, and have Phone No. 2756.

**WEST VIRGINIA PAWN BROKER CO.**—The proprietor of this business is Mr. Morris Bedwinek, who has been established since November, 1912. He was formerly engaged in the clothing business for three years and came here from the big city of Baltimore, Md. He is a good business man and is most ably directing his affairs. He has plenty of money to lend at liberal rates on watches, jewelry, and clothing, and all articles of value.

**WEST SIDE CAFE.**—The proprietor of this concern is Mr. J. W. Frost, who is located at 203 1-2 Charleston Street. In the rear he also operates a shooting gallery, which he claims to be one of the very best in the United States. It is of the latest and most modern type of shooting galleries and is fully up-to-date in its every feature. The cafe department is perfectly clean and sanitary. Polite waiters are employed, and the best of foods are served at popular prices. This is a good place for satisfaction, enjoyment and recreation.

**J. F. ROSS AND SON.**—No firm in the city is better known than that of J. F. Ross & Son, occupying an attractive location at 218 Charleston Street and having Bell Phone 981. This firm has been established for eight years, and has built up a magnificent business, which is steadily growing. The concern is on a solid and substantial basis, and is regarded in every way as one of the most desirable enterprises of Charleston. The firm handles high class goods only, including staple and fancy groceries and table delicacies of every variety. The individual members of the firm are Messrs. J. F. Ross and James G. Ross, who are ably directing the enterprise.

**MEDLEY AND HIGGINBOTHAM.**—Livery, Feed and Sale Barn. The members of this firm are Messrs. George Medley and A. G. Higginbotham, who are exceedingly well known throughout the city. Mr. Medley is acting manager of the enterprise. He understands the requirements of the trade, and knows how a first class enterprise of this character should be conducted, and as a result complete satisfaction is accorded to each and every customer. First class rigs can be had on short notice, and a specialty is made of fine horses. The barn is located at 106 Charleston Street, with Bell Phone 776.

**FRAME AND BLUBAUGH.—Meats and Groceries.**

This is a popular and highly prosperous firm, and the business is well established. The location of the enterprise is at 206 Charleston Street, with phone connection 203. This is a large and attractive store, beautifully fitted up, and an immense stock is carried, including the choicest of meats and groceries, table delicacies, fish and oysters in season. A number of clerks are employed, while the delivery service includes four wagons, one automobile and a motorcycle. The members of this firm are Messrs. R. L. Frame and H. L. Blubaugh, who understand the full requirements of the trade, and are giving fine satisfaction to their customers.

**IDEAL PHARMACY**—224 Charleston Street. It may be said that the city of Charleston is well supplied with reliable and first class pharmacies, and one of the leading enterprises here is that mentioned above known as The Ideal, of which Mr. A. R. Johnson is the proprietor. He has owned this business for the past four years, and is making a glorious success of the business. Mr. Johnson is a graduate and practical pharmacist, his experience covering some ten years, and he is conducting the store according to the best ethics of the profession. The store is beautifully fitted up throughout, and contains a high grade stock of drugs and chemicals, sickroom requisites, physicians' supplies, toilet articles, perfumes and sundries.

**A. O. LEE.—Plumber, Steam and Gas-fitter.**—Repair work a specialty. This gentleman is located at 102 Lovell Street, with Phone No. 2338. Mr. Lee is a gentleman of a lifetime experience in the trade, and has a reputation second to none. He is absolutely reliable in all his dealings, and has executed a number of important contracts throughout the city. Estimates are cheerfully furnished upon application for any and all sized contracts, whether they be large or small. A number of skilled workmen are constantly employed. In giving Mr. Lee your contract you are certain of getting the best work that is possible to be had. He keeps fully abreast of the times, and operates according to the most modern ideas of the industry.

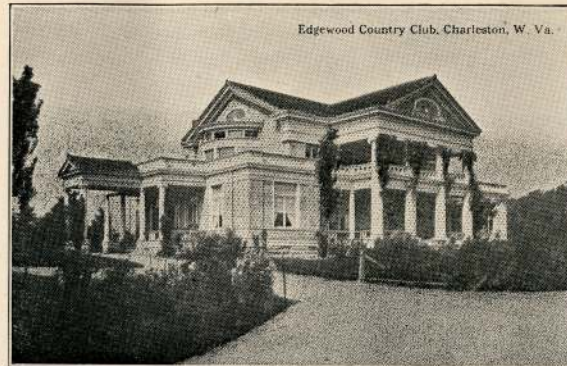
**BAIRD HARDWARE COMPANY.**—This is a big wholesale and retail enterprise, located at 331 and 333 Charleston Street. The business has been established for six years, and has grown rapidly. The individual members of the firm are Messrs. D. E. Baird and his son, F. A. Baird. They own the building occupied, which is a large and attractive brick structure three stories high and basement 40 by 100 feet in dimensions, also a large warehouse in the rear 40 by 50 feet. The stock carried is immense, consisting of everything in hardware, wood mantles, doors and windows, paints and varnishes, stoneware, house-furnishing goods, wallpaper, glass, toys and novelties, cutlery, etc. This is in every sense of the word a solid and substantial concern, and occupies a prominent position in the trade.

**THE K. AND M. GROCERY.**—As one of the prominent grocery concerns of Charleston the name of the above company is favorably presented to our notice. It is owned and operated by Messrs. F. G. Daniels and his Son, C. F. Daniels, both of whom are widely and favorably known throughout the city. They operate a well fitted up store, well stocked throughout, and in every way presents a clean and inviting appearance. Several wagons are used in the delivery service. The office has Phone 264, and the location of the store is at 609 Capitol Street. The Messrs. Daniels are deeply interested in Charleston, and think the city has a bright future.

**GEO. SINGLETON, THE GROCER.**—This gentleman is located at 116 Lovell Street, in a brand new, up-to-date, two story brick building, which presents a very attractive and inviting appearance. Mr. Singleton is one of the best known grocery merchants in the city, having been established for a number of years, and for the past ten years has been located on Lovell Street. He carries a fine stock of groceries, teas and coffees, canned goods, table delicacies, produce, notions, country hams, fish and oysters, game in season, etc. He has phone connection 766, and gives prompt attention to deliveries. Mr. Singleton is established on a solid basis, and his business is steadily increasing.

**THE W. B. DONNALLY COMPANY**—Dealers in all kinds of Feed, Hay, Lime, Cement, Fire Brick, etc., 22 Summers Street. This is one of the most deservedly successful wholesale concerns of Charleston, and the business has been in existence for almost a third of a century, and this in itself is absolute proof of the fact that the management has given full satisfaction to the trade. Mr. W. B. Donnelly who is at the head of the corporation, is most ably directing the management of affairs, and keeping up the old time record of the house for fair and square dealings. The company enjoys excellent facilities for the conduct of the business, and has the best inducements to offer to the trade. The products handled by the company are of superior character.

**JOSEPH POPP.**—Everything for the Horse, Carriage and Stable, Trunks, Bags and Suit Cases. This has been one of the prominent enterprises of Charleston for many years. The business was established in the year 1885 by Mr. Joseph Popp, Sr., who is still at the head of its affairs, who is also now ably assisted by his son Mr. Joseph Popp, Jr., in the management of the business. The location of this house is at 613-615 Kanawha Street. The stock carried is magnificent and unsurpassed as regards its completeness and character. A number of people are constantly employed in looking after the interest of the trade. Mr. Popp owns the large and handsome building at the above address, which is counted as among Charleston's great improvements. The Messrs. Popp are great believers in Charleston and think the city has a wonderful future.

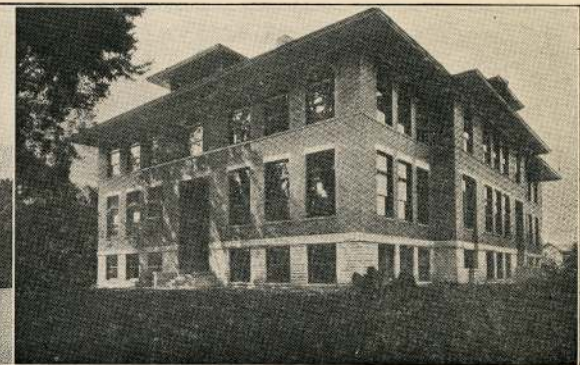


Edgewood Country Club.

**L. BLUSTEIN AND COMPANY.**—Exporters and Dealers in Hides, Wool, Ginseng, Pelts, Furs, Beeswax, Feathers, etc. The location of this enterprise is at Nos. 511, 513, 515 Kanawha Street. The proprietor of the business is Mr. L. Blustein, who has held a position of conspicuous leadership in this line of industry for the past twenty years. His name is known throughout all the big centers to which goods of this character are exported. He is also equally as well known throughout all the producing centers of West Virginia. He has a big business and the trade is on a solid and substantial basis.

**MRS. R. B. GORDON.**—This lady conducts a first class millinery store, located at 1034 Bigley Avenue. She has been operating same since January, 1913, made a fine success in business during her first season, and the trade at present is growing and rapidly increasing. Mrs. Gordon is a lady of vast experience in the millinery business, having been engaged in the trade in Washington, D. C., and knows the requirements of the best classes. She is very careful in the purchase of her stock, has the choicest of millinery only, keeps fully abreast with the times as regards fashions, and is extremely reasonable in her prices.

**J. W. PAXTON, GROCER.**—Among enterprises of this character it becomes our pleasure to say a few words of praise concerning that of Mr. J. W. Paxton. Mr. Paxton is a native of West Virginia and has resided in Charleston for thirty eight years, ever since he was a boy. He has been established in the above business for ten years on his own account, but has had many years of previous experience to that time. He has built up a fine business, and has a well established trade. His stock includes plain and fancy groceries, butter, eggs, poultry, country produce, etc., oysters and fish in season. He is located at 527 Kanawha Street.



High School.

**G. H. STAFFORD.**—This gentleman is regarded as one of the leaders engaged in the wall paper business of Charleston. He maintains an attractive storeroom, located at No. 1004 Lee Street, with Phone No. 1145. Here is carried a very large and unsurpassed stock of imported and domestic wall paper and decorative novelties. A specialty is made of the contracting department, including painting, decorating, and paper hanging. Mr. Stafford, who has had a number of years practical experience in connection with the trade, personally attends to the execution of contracts and sees to it that perfect satisfaction is accorded to each and every customer.

**B. CAPLAN.**—This is quite a popular place, located at No. 501 Kanawha Street. Mr. Caplan deals in all kinds of high grade confectionery, chocolates and bonbons, fruits and ice-creams, cigars and tobacco, and all kinds of staple and fancy groceries. Mr. Caplan has owned this business since February 1st, 1913. He is thoroughly familiar with every detail of this business, knows how to conduct a first class concern of this kind, and came to Charleston from the big city of Toledo, Ohio. He is a young man and making lots of friends in the city.

**THE EAGLE CLOTHING COMPANY.**—This Concern has been established for three years and has been a fine success from the beginning. The trade continues to increase every season and the present outlook for a big trade this winter is indeed very bright. Mr. W. N. Goodman is the popular credit man of the concern. He understands the requirements of the trade and has made a thorough study of every detail of the business and operates quite an up-to-date store. He carries a big stock of ladies and men's clothing, millinery and furs, and the most liberal credit terms are given. The location is at 611 Kanawha Street, with phone 1283..



Jewish Temple.



Union School.

**CAPITOL CHOP HOUSE.**—This concern is located at 621 Kanawha Street, and is kept open day and night for the accommodation of the public. The office has phone 2606. The manager of this business is Mr. W. A. Sutherland. He is thoroughly experienced in the work and has made the Capitol Chop House a favorite resort for a great many visitors to Charleston, as well as headquarters for many of our local citizens. This is a good place to go for good things to eat. The prices are popular and service prompt.

**MAHAN AND HUEY—Bicycles and Sundries.**—Repairing a specialty. The location of this shop is at No. 225 Hale Street, with Phone 1777. The firm was organized and commenced business October 13, 1913, and there is every reason to believe that Mahan & Huey will meet with fine success, as they are quite well known in the city and popular with the trade. Mr. Stacy Mahan was born and reared in Charleston and has had nine years' experience in the bicycle business. Mr. Kay Huey is also a gentleman of considerable experience, has lived in Charleston for the past three years and is a native of Ravenswood, West Virginia.

**S. BERMAN.**—This gentleman operates the Pawn Shop where "you can pawn what you want and sell what you got." Mr. S. Berman has plenty of money, which enables him to do business on a very liberal plan. He is prepared to lend money on jewelry and clothing and all things of value for a long

time at a small per cent. Mr. Berman also does expert watch and jewelry repairing of all kinds. He has lived in this city for the past twelve years and is well known to the trade. He is located at 605 Kanawha Street, and has been at this location for two years.

**CHARLES POPP.**—This gentleman is a manufacturer and dealer in harness, saddles and bridles. He has been established in business for some twelve years and occupies location at 603 Kanawha Street. He has made Charleston his home for thirty-five years and has therefore had an opportunity of seeing Charleston grow and develop from a comparatively small place to its present great size and commercial importance. Mr. Popp is an expert at his trade and has a well established patronage. He personally looks after the business which is double guaranty of satisfaction.

**THE KANAWHA NAIL AND IRON COMPANY.**—Manufacturers' Agents and Jobbers of Hardware. Agency for Frick Company, repairs for engines and saw mills, 104 Lovell Street, Bell Phone 328. Any review of this city, which fails to make mention of this old established company would indeed be very incomplete, as this concern has been a part of the commercial interests of Charleston for the past eighteen years. The business is on a solid and substantial basis, and the patronage is exceedingly large. Mr. L. P. Proffitt is the proprietor of the business.

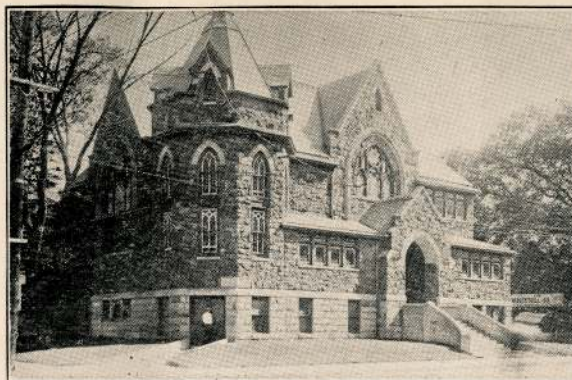
**THE BOSTON BARGAIN HOUSE.**—This department store has been established for the past fourteen years. It consists of a large double front, located at 510-512 Kanawha Street, and is owned and operated by Mr. Max Slotnick, the proprietor. Mr. Slotnick has given to the city what is considered to be one of the greatest bargain houses in West Virginia. A number of clerks are kept busy waiting upon the trade, and throngs of shoppers crowd the store every day in the year. This store is headquarters for clothing, shoes, hats, ladies' and gents' furnishing goods, ladies' ready-to-wear garments, millinery, etc. By dealing at this store you make a saving on every purchase.

**THE N. Y. B. B. CARBONATING COMPANY.**—The business of this company is devoted to that of manufacturing all kinds of high grade soda waters. They are manufacturers of the celebrated CASCADE Ginger Ale and have the exclusive agencies for VIN-FIZ and RYE-OLA. This concern has been established for about six years, and is one of the leaders engaged in the industry in Charleston. The products of this company are in great demand and have a wide sale. The plant is well equipped throughout. It is located at 400 Kanawha Street. Mr. I. A. Balacaier is the proprietor and is ably directing the management of its affairs.

**T. J. FRIST.**—This gentleman is a dealer in dry goods, notions and groceries, as well as country produce, and ladies' and gents' furnishings good. He has an attractive store, and carries one of the biggest stocks of goods of any merchant to be found in this part of Charleston. He has been established in business in Charleston for fourteen years, and is a native of the city. He is therefore exceedingly well known. For the past eight years he has been located at corner of Piedmont and Carolina Streets, Ninth Ward. Mr. Frist is clever and accommodating, courteous in his attention to the wants of customers, and has a substantial business.

**THE WOODRUM HOME OUTFITTING COMPANY.**—This is an immense concern, the business having been successfully established for the past seven years. It consists of a large three story building of spacious dimensions, located at the corner of Kanawha and Court Streets. The company also has several warehouses for the storage of surplus stock. A magnificent line of goods is carried, consisting of fine and medium grade furniture of latest styles and designs, stoves, lamps, pictures, rugs, lace curtains, clocks, etc., and in fact everything in the line of house furnishings. Employment is given to a force of 22 people, and the business conducted by the company is one of the largest in Charleston. The proprietors of this business are Messrs. C. E. Woodrum, and John Woodrum, Jr. They are among the cleverest business men of affairs in the city and are great believers in the future of Charleston. They have the most liberal terms and inducements to offer to the trade.

**STOLLE AND SON—Jewelers**—11 Summers Street. This is notably the oldest established firm of leading jewelers in Charleston, but it is perhaps one of the oldest, if not the oldest, enterprise of its kind in the state of West Virginia. The concern was established in the year 1856 by the late Mr. E. C. Stolle, who has now been dead for twenty-six years. Since his death his son, Mr. G. Stolle, has continued to conduct the business, and has successfully kept up the old time reputation of the enterprise for the finest class of goods, and catering to the best trade. Mr. G. Stolle came to Charleston in the year 1856, when he was but twelve years of age, and his father came in the year 1852. They are natives of Germany. Mr. G. Stolle is counted as one of the influential citizens of Charleston, and has always taken an active interest in movements for the development, improvement and beautifying of the city.



Baptist Temple.



Y. M. C. A.

**CHARLESTON LUMBER COMPANY.**—This is one of the big and successful lumber corporations of Charleston, and its influence has been greatly felt in the advancement of the industrial and lumber interests of the city. They are exclusive handlers of oak and poplar, and wholesale manufacturers of lumber, sash, doors, blinds, interior finish, etc. The business was established in 1897, and is incorporated with Messrs. W. L. Savage, President; S. C. Savage, Vice-President, and A. Baird, Secretary-Treasurer. The plant covers a large area, and employment is furnished to eighty-five skilled mechanics. This company has an extensive shipping business throughout the north from New York to Chicago.

**HOLZ AND HESS MEAT MARKET**—Successors to Holz Bros., Wholesale and Retail Meats, Sea Foods and Poultry, Manufacturers of all kinds of Sausage, 713 Virginia Street. This is a very modern and up-to-date market and in every sense of the word is a distinct credit to the city. It is most ably managed by Mr. Joseph L. Hess, who has for a number of years been closely identified with the trade and is thoroughly familiar with every detail of the market business. To conduct this fine market fifteen people are employed, while four wagons and one automobile are used in the delivery service. Absolute cleanliness prevails throughout and all meats are kept perfectly pure and wholesome in their fine and large cold storage plant.

**KOUREY BROTHERS.**—Dealers in Fruits, Ice Creams, Confectioneries, Cigars and Tobaccos. This store is located at 1230 Washington Street, with Phone 2201. The members of the firm are Messrs. Joseph Kourney and Job Kourey, and they have been established in business here for the past five years. A good trade is enjoyed. The Kourey Brothers are polite and courteous in the treatment of their customers, and do all they can to give satisfaction.

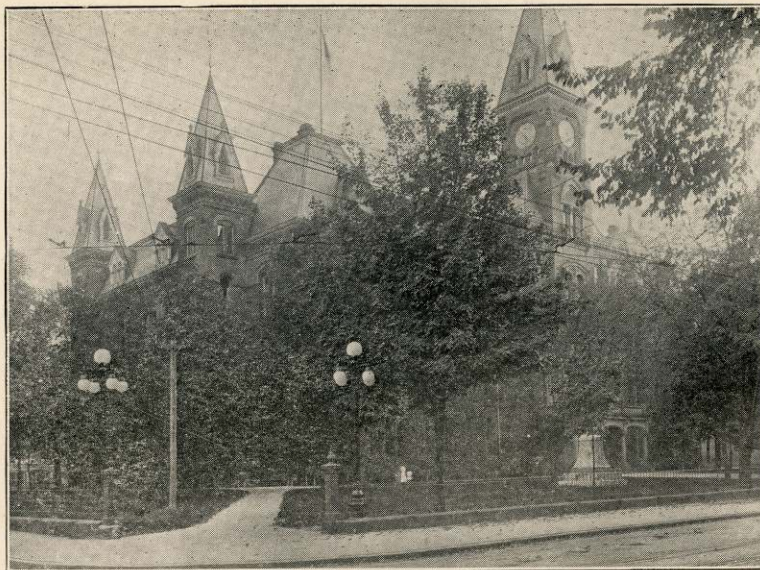
**C. A. WICKERTSHEIM.**—This gentleman has been operating what is now known as the **SUNLIGHT BAKERY** since July, 1913. Its location is at 1227 Washington Street, with Phone 996. While Mr. Wickertsheim is a practical baker, having learned the business under his father, who was also a baker. Mr. Wickertsheim is a native of Wilmington, Ohio, but has resided in Charleston for quite a number of years as agent for the United States Express Company. He is glad to return to his business, and it is his aim to give to Charleston one of the best bakeries in the city, and to build up an immense wholesale and retail trade, in the line of bread, cakes, rolls and pastries.

**ROBERT BRABBIN.**—This well known merchant has been located at 747 Virginia Street since February, 1913. He was formerly in business for a period of some ten years on Bigley Avenue. Mr. Brabbin is unquestionably one of the best known merchants in Charleston, enjoys a fine reputation, and conducts his business according to reliable and successful methods. He

deals in the purest and best goods only, including all kinds of groceries, teas and coffees, canned and bottled goods, country produce, vegetables, etc. Mr. Brabbin gives his personal attention to the business, and as a result one is always certain of getting genuine satisfaction in dealing with him. He has Phone Number 1273, and orders are promptly filled.

**RICHARD O'BRIEN.**—**Practical Horseshoer.**—It gives us pleasure to make favorable mention of this gentleman, who has had thirteen years' of practical experience in this trade in the cities of Cleveland, Akron and Columbus, Ohio. While he is a native of Charleston, he has been away from the city for about fifteen years, returning lately and established in business in August, 1913. He is located at 226 Virginia Street, and has Phone No. 2448. He makes a specialty of hand-made shoes, and the shoeing of faulty gaited horses.

**YOUNG AND KRANTZ.**—**Dealers in Groceries and Merchandise.**—233 Virginia Street. The individual members of this firm are Messrs. W. E. Young and I. N. Krantz. This present firm was organized February 1, 1913, but it is an old established business, however, formerly conducted under the firm name of P. & W. Young. A large brick building is occupied, and the store room is spacious and attractively fitted up. Several wagons are used in the delivery service. The stock includes staple and fancy groceries, teas and coffees, canned and bottled goods, and table delicacies of every variety, fresh country produce and seeds of all kinds a specialty.



West Virginia State Capitol.

**VIRGINIA STREET GROCERY.**—The proprietor of this business is Mr. J. M. Temple, who has owned and operated same for the past two years. Mr. Temple is a well known citizen of Charleston, having made this city his home since 1896. He is a native of Petersburg, Virginia. The Virginia Street Grocery is located at 103 Virginia Street, and has telephone number 2741. This is a nicely appointed store, and well stocked with all kinds of staple and fancy groceries, fruits and vegetables, and all other specialties usually handled by first class grocers. Mr. Temple is building up a nice trade, and is giving excellent satisfaction.

**J. M. CHASE.**—Mr. Chase is located at 525 and 527 Charleston Street, having been established in business here for some four years, dealing in staple and fancy groceries, fruits and vegetables, and a general stock of notions. He has Phone number 2698. Mr. Chase, while a native of Ohio, has spent seventeen years of his life in Charleston, has seen the city greatly developed, and believes the city has a grand and bright future. He personally looks after the conduct of his affairs, and has a well established and growing trade. We do not hesitate to give him a No. 1 reputation in this industrial publication.

**R. D. RAY.**—This gentleman is a dealer in fancy groceries, having the very best goods for the least money, quick sales and small profit, while "Live and let live" is his motto. This is in every sense of the word an attractive and up-to-date store, entirely new throughout, and is equipped according to modern ideas. Its location is at 313 Charleston Street, and has Phone Number 808. Mr. Ray has been a resident of Charleston for the past twenty-three years, and is widely and favorably known. He has been established in business for himself for five years, and has occupied his present location for the past two years. His business is solidly established and steadily growing.

**COREY ICE CREAM COMPANY.**—The business of this company is devoted to that of making pure and delicious ice cream from the purest of cream, and the product of the company is guaranteed under the Pure Food and Drug Act, having a serial number 32010. Its location is at No. 305 Kanawha Street. All orders by phone number 1536 are given prompt attention. The plant is well equipped according to modern ideas and absolute cleanliness prevails throughout. The owners of the business are Messrs. W. H. Corey and G. H. Corey, both well known and progressive citizens of Charleston.

**O. W. HICKS AND COMPANY.**—Dealers in Groceries, Feed and Produce. This firm is located at 414 Kanawha Street, with Phone 2184. Mr. O. W. Hicks is the proprietor. He has been established here for fourteen years, and came to Charleston from Campbell County, Kentucky, of which state he is a native. Mr. Hicks has a good business, and carries a large stock, including everything that is pure and good to eat. He personally looks after the management of the business, and extends every courtesy to the trade.

**P. B. ALLEN AND COMPANY.**—The business of this firm is devoted to that of tin, slate and tile roofing, galvanized iron work, etc. A specialty is made of hot air furnace work. The concern has been established for upwards of eighteen years, and holds a prominent position in the trade. Some fifteen workmen are constantly employed. No contract is too large for this firm to handle successfully. Estimates are cheerfully furnished. The shop and office are at 1119 Washington Street with Phone 199, and residence Phone 505.

**KANAWHA CLEANING AND PRESSING COMPANY.**—Dry Cleaners and Dyers. The manager of this concern is Mr. O. B. Rust, and it can truthfully be said that he is one of the highly gifted experts in this department of industry in Charleston. He has built up an excellent business for his company, and the work turned out is beautiful and superior in every way. The location of this concern is at 428 State Street, and the office has Phone 722. Prompt attention is given to the collection and delivery of work. The prices are reasonable.

**SMITH GROCERY COMPANY.**—The popular and progressive manager of this company is Mr. N. C. Smith, established for the past year and one-half. The location of the store is at 419 Carolina Street, with Phone 1266. The store presents an attractive appearance, and a big stock is carried. Mr. Smith is very careful in the purchase of his supplies, as he is extremely careful, and desirous of handling the very purest and choicest of all kinds of groceries and fresh meats. His prices are popular, and the store is in every way growing in popularity and importance daily.

**A. M. STRAUGHAN.**—Groceries and Feed.—This gentleman is located at 503 Carolina Street. The stock includes all kinds of staple and fancy groceries, teas and coffees, canned and bottled goods, fresh country produce, poultry, fruits, confections, tobacco and cigars. This gentleman is well established in the business, enjoys a good trade, and he is one of the most popular merchants in the Ninth Ward. He has Phone 743, and courteously attends to the wants of all customers. There is satisfaction in trading at this store.

**STANLEY GIBSON.**—This gentleman established this business in the early part of January 1912, and has been greatly influential in developing the painting and decorating industry of this city. He is agent for the Harrison Brothers "Town and Country Paint"—48 colors and All Good. Mr. Gibson carries an immense stock of paints, oils, varnishes, brushes and glass, as well as all paint and varnish specialties. He has made himself one of the leaders of this line of trade in the city, and his patronage is steadily increasing. Mr. Gibson is a young man, well known and popular, a resident of this city since 1891, ten years of which time he has been connected with the paint industry. He is regarded as an excellent authority as to what is really good and excellent in paints. This Concern is located at the corner of Clendennin and Virginia Streets.

**GLENWOOD GROCERY COMPANY.**—This enterprise is located at 743 Virginia Street, with phone connection 1374. It is one of the best stores in this part of Charleston, and has an extensive patronage. The store is large, spacious and attractive, and is conducted according to modern ideas. The stock is carefully selected, it includes staple and fancy groceries, teas and coffees, canned and bottled goods, vegetables, fruits, and all kinds of articles usually found in strictly first class groceries. Prompt attention given to delivery. The proprietors are Messrs. L. C. Jones, the manager, who established the business, May 1st, 1913, and N. W. Jones, who has been a member of the business firm since September 1st 1913. They have made this store one of the leaders in the trade, and the importance of the enterprise is increasing daily.

**MODERN ELECTRIC & PLUMBING CO.**—Gas and Electric Chandeliers and Supplies, Plumbing, Gas and Steam Fitting. Although this is a comparatively newly established firm it is making its influence greatly felt in the trade, building up a magnificent business, and has a bright future. The company has at the present time 20 people in its employ. The location of the concern is at 121 Summers St. Estimates are cheerfully furnished on all kinds of electrical and plumbing contracts. The active officers are Messrs. John R. Koch, Secretary & Treasurer, H. K. Walker, Manager of the Plumbing Department, and whose experience covers a period of twenty years. The electrical department is under the management of Mr. E. R. Hern, who is an electrical engineer of fifteen years experience. The President of this company is Mr. J. Friedman.

**JOE SODARO.**—Dealer in General Merchandise and Fancy Groceries.—This gentleman is located at 611 Summers Street, with Phone No. 2901-R. He has been established in business for eighteen years, ever since the year 1895 in Charleston, and previous to this time was located in Cincinnati for four years. He has a good store, well stocked, and makes a specialty of Italian Groceries. Mr. Sodaro is also President of the Diamond Ice Cream Company, manufacturers of and wholesale dealers in Diamond Brand of Ice Cream made from pure cream, located at 607 Summers Street, with Phone 616. The other members of the company are Frank L. Bossie, Manager, and Gus Sodaro, Secretary.

**E. A. MEYER.**—Meat Market.—Mr Meyer has been established in the meat market business in this city for the past fourteen years, which makes him one of the oldest market men in Charleston. He enjoys a patronage second to none, among the very best families, and a number of clerks and wagons are employed in the filling and delivery of orders, and in looking after the interests of customers. Mr. Meyer is located at 617 Tennessee Avenue, where he has a complete equipment, clean and sanitary, and where all meats are kept perfectly pure and wholesome. Mr. Meyer enjoys a reputation of the very highest, and is regarded as one of the leaders in the meat business of Charleston.

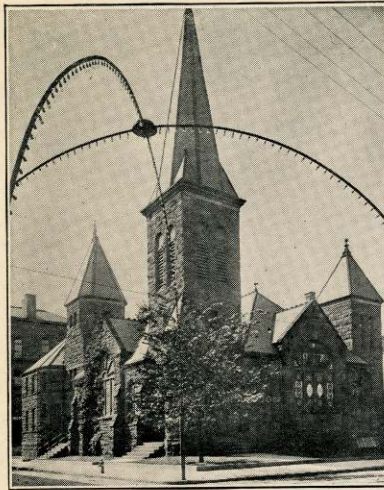
**KELLEY GROCERY COMPANY.**—This enterprise is located at 403 and 405 Charleston Street, and is owned and operated by Messrs. H. F. Kelley and W. M. Adkins. Mr. Kelley established the business ten years ago, and Mr. Adkins has been associated with the company for the past five years. The business is rapidly expanding, and the company recently greatly enlarged the enterprise, adding a new store room, of brick constructions and modern in its equipment throughout. It in every way presents a beautiful and attractive appearance. The stock is admirably arranged, and consists of high grade staple and fancy groceries, teas and coffees, canned goods and bottled, and table delicacies of every variety.



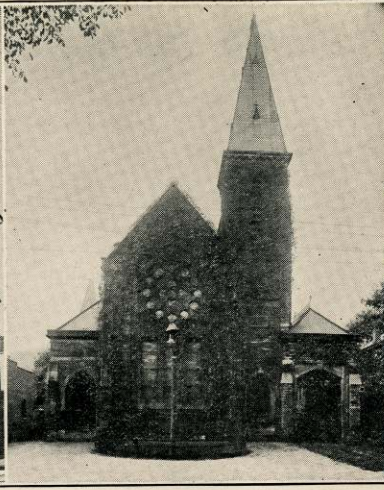
Capitol Annex.

**C. I. JOHNSTON.**—This gentleman has been established in business for four years, and has built up a good trade. At this store the dollar does its full duty, and you are certain of getting full weight and measure. Mr. Johnston strives to please and satisfy each and every customer, and he highly appreciates your patronage. Mr. Johnston deals in all kinds of staple and fancy groceries, teas and coffees, canned and bottled goods, fruits, vegetables, etc., also a general line of notions. Mr. Johnston is a native of this state, and came to Charleston from Madden, West Virginia. This is truly a good store at which to make your headquarters. It is located at 423 Charleston Street.

**PAYNE SHOE COMPANY—Wholesale Boots and Shoes.**—This is one of the big and successful wholesale houses of Charleston. Its location is at Nos. 915 and 917 Virginia Street, where an immense six story building is occupied. The dimensions of this building are 36 x 125 feet. This company travels 10 men, covering an immense territory throughout West Virginia, Kentucky and Ohio. The company has been successfully established since 1889 and incorporated in 1903. The active officers of the company include the following prominent men of affairs. Messrs. Charles K. Payne, President; Henry E. Payne, Vice-President, and Charles F. Armitage, Secretary and Treasurer.



First Presbyterian.



Kanawha Presbyterian.



First M. E. North.

**W. H. SULLIVAN AND COMPANY.**—Groceries, Provisions, Fresh Meats, Dressed Poultry, Sunbury Creamery, Butter etc. This is strictly a high class store, located in the very best residence section of Charleston at the corner of Washington and Elizabeth Streets. It can therefore be truthfully said that the firm has the patronage of many of the most influential families of Charleston. This store has been successfully established in the past three years. Several wagons are required in making deliveries, and the store has Phone No. 966. Mr. Sullivan, who is at the head of the enterprise, the buyer and manager, is a native of Mason County, West Virginia. He is thoroughly experienced as a merchant, reliable and conscientious in his dealings, and has made this store a great and popular headquarters for the purest and best of goods.

**THE PEOPLE'S STORE**—Joseph Schwabe, Proprietor.—602 Kanawha Street. This is one of the magnificent stores of Charleston and is one also of the oldest established. The business has been in existence for upwards of twenty years and has steadily grown from the beginning down to the present time. So great is the business transacted that the services of 35 clerks are required. It is a finely appointed store, consisting of a large three story building, and the stock is admirably arranged in departments consisting of dry goods, ladies' ready-to-wear suits, cloaks, millinery, and everything usually found in a first class department store of this character. Mr. Schwabe is one of the city's most successful merchants and deserves credit for giving to Charleston one of her best stores. He has purchased the big Frankenberger Building, which has a frontage of 77 feet and is three stories high. This building will be remodelled throughout, another story added, and it is the purpose of Mr. Schwabe to make it one of the finest department stores in the state.

**PRINCE, MAHAN & McCLURE**—Manufacturers and Wholesale Confectioners, Cigars, Tobaccos, Fruits and Fancy Groceries. This big and prosperous enterprise is located at 608-610 Virginia Street. The business has been established since 1899, and this concern has wielded a wonderful influence in developing the wholesale and manufacturing interests of Charleston. A magnificent four story and basement building is occupied, it being 30 x 120 feet in dimensions. It is one of the cleanest and most inviting enterprises of its character to be found anywhere. The Stock is admirably arranged and absolute purity is the watchword. The registered brand "Five Boys" has become regarded as the standard throughout this locality. Mr. A. J. McClure is the Secretary-Treasurer & General Manager of the business. The other officers, Messrs. J. F. Prince, President, and F. A. Prince, Vice-President, are prominent capitalists of Prince, West Virginia.

**J. CHARLES ERNST**—The Jeweler and Manufacturing Optician. "There is always plenty of room at the top", is a maxim Mr. Ernst had in mind when he began business in Charleston in 1905. The public was not long in recognizing the fact that he understood his business thoroughly. In every calling profession or trade, there are some persons with a genius, peculiarly their own, and such persons invariably go to the front. In this class belongs Mr. J. Charles Ernst. He has business tact, good judgment, tireless in his efforts to please patrons, and is a gentleman of twenty-eight years experience in the jewelry and optician business. He knows what to buy as well as how to buy it, has a store of beautiful equipment, unsurpassed in the state, highly commented upon by travelers and others. It is indeed the fashion Jewel Shop of Charleston and the resort for the best class of trade of the community. The location is in the heart of the city at No. 208 Capitol Street.

**C. I. COFFEY BOOK STORE.**—Booksellers, Stationers and Engravers. No. 808 Quarrier Street. This store has now been in successful existence for the past five years, and its popularity is increasing daily. The general stock includes all kinds of books, school books, fiction, also magazines, periodicals, journals, blankbooks, ledgers, all kinds of office stationery, office supplies, high class society stationery, school supplies. They also have special equipment for doing high class picture framing, and carry a select line of mouldings. They represent several prominent engraving houses and do the finest and most artistic engraving for social cards, wedding invitations, announcements, etc. This is in every sense of the word a high class store, under able management and has a select patronage.

**NU-WAY, DRY CLEANING AND SHOE REPAIRING.**—115 Summers Street. This well known concern has been established for seven years and has steadily grown in importance and popularity from the beginning down to the present time. So great is the business transacted that fifteen people are constantly employed. The Nu-Way Dry Cleaning & Pressing is appreciated more each day by those who have tried it and know the quality of the work in this department, while in the shoe repairing department the machinery is most modern and the very best quality of leather is used. This is an incorporated concern and the active officers are Messrs. H. O. Billups, Vice-president, and G. R. Edgar, Secretary and Treasurer. The delivery service includes three wagons and one automobile.

**THE TRIPLE-STATE ELECTRIC COMPANY.**—Everything Electrical. This company has been incorporated since the year 1903. Mr. E. A. Fruth is the secretary and general manager. The other officers of the concern are: Messrs Charles A. Ellison, President, and H. E. Bek, Treasurer. Their plant consists of a large two-story building, 40 x 125 feet in dimensions. They have the Agency for the following leading makes of Automobiles. The Studebaker, the Ford, and the Kelly Truck. It may be said that this concern constitutes one of the leading features of the electrical and automobile business of Charleston.

**J. W. ALEXANDER, FLORIST.**—No. 905 Quarrier Street. Phone No. 782. The poet Rosetti tell us that "Flowers preach to us if we will hear" and how true this is, for there is no more beautiful sermon than the window of a florist's store. It may be said that Mr. J. W. Alexander was the first to introduce the business of Floral Culture in Charleston, and is therefore entitled to the distinction of being Charleston's Pioneer Florist. He is one of the leading florists of the state, and has the largest greenhouses in West Virginia. His florist establishment consists of 3 acres, under a high state of cultivation, and he has conducted the business with marked and ever increasing success, from the very beginning down to the present time. His greenhouses are perfect models of completeness, and the flowers cultivated are the finest grown and true to variety. A splendid display of cut flowers and pot-plants are handled and a specialty is made of supplying balls, parties, weddings and funerals.

**CHARLESTON CUT FLOWER AND PLANT CO.**—Too much cannot be said about this enterprise, for the company has one of the beautiful stores of Charleston which is in every sense of the word a distinct credit to the city. The store is beautiful in its every feature, and must be seen to be fully appreciated. Its location is central at 19 Capitol Street, and the greenhouses are located on West Charleston Street. All kinds of flowers are grown while special attention is given to funeral designs and decorations for all occasions. Mr. S. A. Gregg is proprietor, who has been established in this line of industry for about nine years. He is quite a young man, popular with the trade and has made quite a thorough study of every feature of the business. He maintains three telephone numbers, store phone 781, greenhouse phone 399, and residence phone 2383, and prompt service is given as regards the filling of orders.

**MISS MARIE KIRTLEY—Millinery.**—This lady is located at 321 Charleston Street, and enjoys a large and growing patronage among the popular and best dressed ladies in Charleston. Miss Marie Kirtley is a lady of considerable experience as a milliner, is highly skilled as a trimmer, and keeps fully abreast of the times as regards the latest prevailing fashions, by making visits to the markets every season. She has a good stock, consisting of the newest and latest millinery and novelties of the season, and her prices are reasonable. It will pay you to call and take a look at the beautiful things that are displayed at her store.

**SOLOF BROS. DEPARTMENT STORE.**—230 Capitol Street. The immense store operated by this firm is counted as one of Charleston's leading commercial enterprises. The location is in the very heart of the business district of the city on Capitol Street, and the firm has been established here for the past seven years. The building is a large three story affair, the stock beautifully arranged in departments and thirty-two clerks are constantly employed. The trade is among the best classes, and the management of the business is in the charge of Mr. J. W. Solof, who manifests a deep interest in regard to the growth and prosperity of the city. It may be said that this firm also operates stores in Huntington, West Virginia, established for fifteen years, and in Pittsburgh, Pa., and in Montgomery, West Va. The company gives employment to over one hundred clerks, and no name is more widely known to the trade than Solof Brothers.

**THE PRINDLE FURNITURE COMPANY.**—Complete Home Outfitters. No. 209 Capitol Street. This store is so well and favorably known that we can hardly say anything to add to its already high standing. But, nevertheless, it is worthy of notice in this industrial publication of the city, in as much as it constitutes one of the leading features of the home outfitting business. The store is located in the very heart of the city and has an immense floor area, while many clerks are constantly employed in looking after the interests of the trade. The stock is one of the largest to be found in the city. It consists of elegant and handsome lines of furniture of the latest style, and floor coverings from the most famous looms of the world. Mr. L. H. Huff is the general manager of the business. He is one of the city's influential men of affairs and is always to be found in the front ranks of progress.



New First M. E. Church, South.

**THE HENRY SMITH COMPANY.**—One Price Clothiers, No. 204 Capitol Street. Among the old established and truly worthy commercial enterprises of Charleston is the Henry Smith Company. This business has been established for upwards of 30 years. It having been founded by Mr. Henry Smith, who is the President and Treasurer of the corporation. His son, Mr. Marcus H. Smith, is the Secretary. This store is located in the heart of the high-class retail district of Charleston, and is classed among the finest and best stores of the city. The stock carried is one of the largest, consisting of clothing, hats and furnishings, and the patronage comes from the best dressed gentlemen of Charleston.

**A. LOPINSKY—The Ladies' and Gents' Tailor.**—This gentleman is located at No. 711 State Street, where he has one of the good and up-to-date stocks of Charleston. He does all kinds of tailoring for ladies and gents, and also gives special

attention to pressing, cleaning, scouring, repairing, and alterations. He carries a beautiful line of samples, from which desirable selections may be made. Mr. Lopinsky gives prompt attention to telephone calls, sending for and delivering orders. Mr. Lopinsky wants your patronage, and does his utmost to give satisfaction.

**L. W. HOLMES—Bicycles, Sundries and Repairs.**—Mr. Holmes has been established in this business for the past two years, and is located at No. 211 Hale Street. His shop is properly fitted up for the successful manipulation of the business, and quite a complete stock of bicycles and sundries is carried. Several leading makes of bicycles are handled. He has telephone No. 514. Mr. Holmes tries hard to please and satisfy the trade and he invites all bicycle riders to make his shop their headquarters. As to repairing, his charges are reasonable, and work of the best.

**A. J. KING, Consulting Mining Engineer.**—The office of this gentleman is located on the second floor of 907 1-2 Kanawha Street. He has been established in the profession in Charleston for about seven years, while his entire practical experience covers a period of some twenty-seven years. He is counted as an authority and one of the leading men engaged in this profession in the state. He has many extensive interests, being the Chief Engineer for the Wyatt Coal Company, MacAlpin Coal Company, President of the Sunbeam Coal Company, and President and General Manager of the Aracoma Coal Company. The main office and collieries of this latter company are located in Logan, W. Va. The main office of the Sunbeam Company is also located in Logan, W. Va., while the mines are at Fort Branch, Logan County.

**T. B. STALNAKER—Druggist**—602 Kanawha Street. Our book would be very incomplete without prominent mention of this old established and pioneer house. It is unquestionably the oldest established drug store of Charleston, the business having been founded in the year 1840, and conducted for many years by the late Mr. J. H. Rogers. Mr. T. B. Stalnaker became proprietor of the business four years ago and is keeping up the old time reputation of this enterprise for honorable and reliable methods, absolute accuracy, and purity of drugs. Mr. Stalnaker while a young man is nevertheless thoroughly experienced in this line of work, as he has been connected with the profession for the past fourteen years. He is popular and progressive, and is conducting the store according to the highest ethics.

**MOSE PUSHKIN AND BROTHER.**—This well known firm has been successfully established for sixteen years. The firm conducts a fine store located at 506 Kanawha Street, also operates branch stores at Montgomery, West Virginia, and Crown Hill, West Virginia. The business is both wholesale and retail and the stock includes all kinds of clothing, ladies' ready-to-wear garments, ladies' and gents' furnishing goods, hosiery, shoes, neckwear, hats and notions and all other such goods usually found in first class enterprises of this kind. The firm of Mose Pushkin & Bro. is a strictly reliable concern, has a good rating and A No. 1 credit and is conducting the business on a solid and substantial basis.

**IKE DOLINSKY.**—This gentleman has been one of the well known and successful merchants of Charleston for a number of years, and has occupied his present location, 801 Kanawha Street, for six years. This great store is perhaps equally as well known as the NEW YORK JOBBING HOUSE. It is a large two-story building, fully stocked with a line of the best that can be had in clothing, shoes, hats caps, ladies' and gents' head-to-foot outfitting goods of all kinds. If you want good merchandise and the best and most courteous treatment, as well as popular prices, this is the place to go. This store is increasing in popularity daily. Mr. Dolinsky is a young man and exceedingly well known to the trade. He keeps fully abreast of the times in the conduct of his affairs.



Elk Banking Co.

**ELK BANKING COMPANY.**—This is one of the substantial solid and growing banking institutions of Charleston. It is incorporated under the laws of the State of West Virginia, with a capital stock of \$50,000, and according to the last statement, its surplus and profits amounted to nearly \$20,000, and deposits amounting to one quarter of a million dollars. A general banking business is transacted, and it may be said that this is the only banking institution in the city which is kept open Saturday nights for the accommodation of its depositors. The management is fully competent and reliable, extends every courtesy to patrons, consistent with reliable banking methods. It has maintained an enviable reputation ever since it has been established November 16, 1903. Its officers are Harrison B. Smith, President; A. J. Humphreys, Vice-President, and Wilbur Stump, Cashier.

**THE W. F. SHAWVER COMPANY**—Jobbers in Stoves, Tinware and Glass Ware. This is one of the largest and most prominent concerns in Charleston, and the business has been established for a number of years. The office and sales department are located at 620 Kanawha Street, consisting of a large building of five floors, while the shops are at 506, 508, 510 Eagan Street. An immense stock is carried consisting of stoves, tinware, glassware, china, etc., from the cheapest to the most expensive. The stock is unsurpassed as regards quality, general excellence and extent. The company also gives special attention to all kinds of roofing and spouting. So great is the business transacted that 25 people are constantly employed in the various departments. The company is incorporated with Messrs. W. F. Shawver, President, and Charles D. Burdette, Secretary & Treasurer.

**I. J. SHOR'S POPULAR SHOPPING PLACE.**—This popular one price shopping place has been established for some two years and is growing bigger and better every day and steadily increasing in importance. The stock carried includes all kinds of wearables for men, women and children. An immense stock is carried which has been carefully selected and the prices are the lowest that can be found in Charleston. This is a strictly one price store and that price lowest. Mr. Shor is a careful and expert buyer, and is satisfied with a small percentage of profit. Mr. Shor wants your trade and is very courteous in his treatment of customers.

**GEORGE D. GATES.**—Mr. Gates is one of the long established merchants of Charleston, having been established for a period of some eighteen years. About a year ago he moved to his present location at 624 Kanawha Street with Bell Phone 348. This is the most attractive enterprise of its kind in the city. The parlors are beautifully fitted up and contain an immense stock of talking machines and records, chandeliers and gas supplies, bicycles, Harley-Davidson motor cycles and sundries. Special attention is given to repairing. Aside from his own affairs, Mr. Gates is deeply interested in all movements for the development of Charleston, and thinks the city has a bright future.

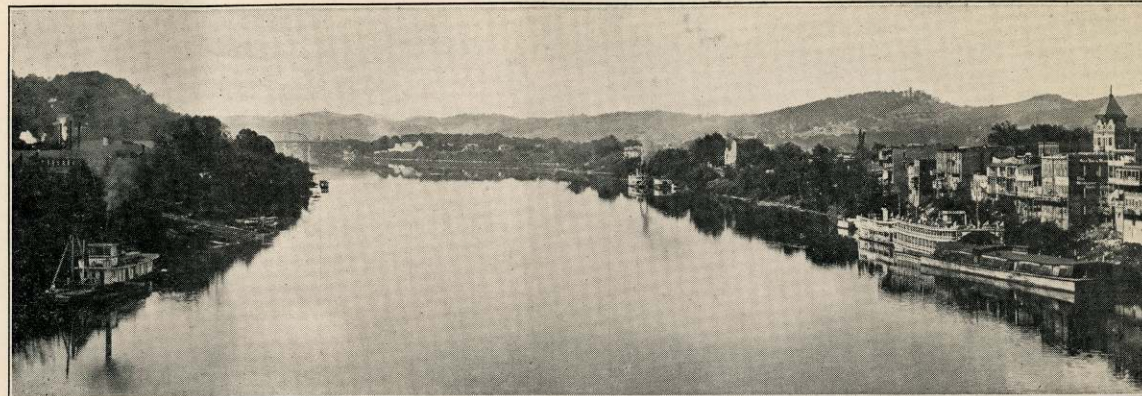
**ST. ALBERT HOTEL.**—This is one of the popular, progressive hotels of Charleston. It is admirably located on Kanawha Street, at Nos. 514 and 518, and consists of a large four story building. The hotel contains 55 rooms, which are nicely and comfortably furnished, and in every way this hotel is one of the most delightful and homelike in the city. The business is well established and the patronage comes from a good class of the public. The rates are reasonable and popular. There is a well conducted bar attached, and operated in connection is a first class livery, feed and sales stable. The officers of this hotel are A. J. Thomas, President, T. R. Farley, Vice-President, and M. D. Farley, Secretary and Treasurer.

**CHARLESTON GROCERY COMPANY.**—Wholesale Grocers and Manufacturers agents. This is a strictly wholesale enterprise, and its influence has been wonderfully felt in the development of the wholesale interests of Charleston. This concern is admirably located at 1346 Lewis Street with Phone 169. The business was established in January 1912, and the premises consists of a large three story brick building. The head of this company, Mr. C. W. Showalter, has had seventeen years of practical experience in the trade. He is very ably directing the management of affairs, and it can truthfully be said that the importance and trade of the Charleston Grocery Company are steadily increasing. A number of travelling salesmen visit the trade on the road in the interest of the house.

**BROWN MILLING AND PRODUCE CO.**—Manufacturers of Meal & Feed, Wholesale Dealers in Flour, Grain, Hay, Fruits and Produce. This is one of the influential manufacturing and wholesale enterprises of Charleston, and the business has been successfully established for three years. The members of the corporation are Messrs. W. Frost Brown, President, T. M. Anderson, Vice-President, and Edward Calderwood, Secretary-Treasurer. A number of travelling men represent the house on the road, and an immense business is transacted throughout a large area adjacent to Charleston. The Company's facilities are such that orders can be promptly handled. The concern is admirably located on Broad Street and the K. & M. Railway, and the office has local and long distance phones 1093 and 1094.

**MARSHALL GROCERY COMPANY.**—The proprietor of this business is Mr. R. A. Marshall, who has been established ever since January 6th, 1888. He was located on Virginia Street for a number of years, and since August 1913 has been at his present location at No. 904 Quarrier Street, where he occupies a large building of four floors. This is one of the finest stores in Charleston, and has an immense patronage. The stock carried is very large attractively displayed and consists of the very finest of staple and fancy goods, table delicacies, Southern Fruits and Vegetables in season. A number of polite clerks are employed and three wagons are used in the delivery service. Mr. Marshall is an old resident of Charleston and has great faith in the city. He maintains three telephones Nos. 105, 106, and 107. As to his reliability, he refers to any bank in the city.

**STEELE A. HAWKINS & SON.**—Real Estate. No. 27 1-2 Capitol Street. The business has been established for some 20 years, it having been founded by Mr. Steele A. Hawkins, while his son, Mr. Wm. A. Hawkins, has been associated with the firm as a member for some 15 years. This firm offers the choicest of real estate for sale in the city and the best sub-divisions adjoining, including Edgewood, the Holley Hunt place, etc. They deal in city property of all kinds, have a large list of rental property and do an extensive business in the handling of farm lands. The firm also own extensive property interests throughout the city and vicinity and in every way this firm is counted as one of the most responsible and reliable in Charleston.



Scene on Kanawha River, Charleston.

**M. DOLINSKY, The Ladies and Gents' Tailor.**—Mr. Dolinsky has been established here for thirteen years and is one of the well known tailors of Charleston. He makes a specialty of pressing, cleaning, scouring, repairing and altering, of all kinds at reasonable prices, also hats and gloves cleaned and dyed. All work is fully guaranteed. He is located at No. 917 Quarrier Street, has phone No. 2837-M and gives all calls prompt attention. Work is called for and delivered, and you can have "your clothes pressed at this shop while you sleep."

**ARONSTAM & COHEN—Tailors, Haberdashers,** Cor. Capitol Virginia Streets. This firm has a fine store located in the very heart of Charleston, at the corner of Capitol and Virginia Streets, where all the street cars meet, and where everybody passes. This store has been established for some ten years and the proprietors have made it one of the most popular in Charleston, and it is regarded as a reliable headquarters for the best quality of tailoring. The suits turned out are guaranteed to be in strict accordance with the latest styles, best quality of work, and perfect fit and finish in every way. Messrs. Aronstam & Cohen keep fully abreast of the times in the conduct of their business and always have the very latest things of the season to offer.

**THOMAS POPP.—Real Estate.** This gentleman is classed among the prominent real estate operators of Charleston. He has been established in the business for the past 10 years, but has made this city his home for the greater part of his life, and is therefore thoroughly familiar with the growth and prosperity of Charleston and has made a complete study of present and prospective values. He is located at No. 816 Quarrier Street, ground floor, and handles all kinds of city and suburban property, farms, timber tracts, mining claims, etc. He also has a large list of high class rental property. Mr. Popp is fully abreast of the times and is known to be absolutely reliable in all his dealings.

**VULCAN IRON WORKS.**—Boiler Works, Machine Shops and Foundry. This is unquestionably one of the most widely known industrial concerns in Charleston, in as much as it has been established for upwards of forty years. While it is an incorporated institution, it is chiefly owned by Mr. Frank Woodman the President. The Vulcan Iron Works occupies extensive premises at the corner of Virginia Street and Columbia Avenue. Its equipment is complete throughout for the manufacture of all kinds of mine and millworks, fans, chutes, screens, stacks, sheet iron work, car irons and wheels, iron and brass castings, etc. It can be truthfully said that this institution has wielded a wonderful influence in the upbuilding of the industrial interests of Charleston.

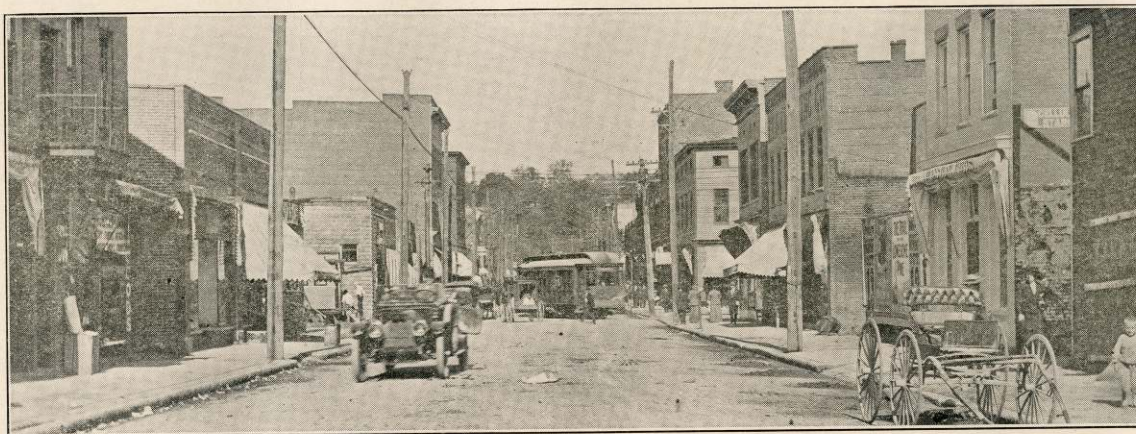
**STANDARD HEATING & PLUMBING CO.**—This concern was incorporated in the year 1904, and from the very beginning down to the present time, the business has steadily increased in importance, and it is today counted one of the most reliable and prominent enterprises of its kind operating in the state of West Virginia. Its location is at 810 Kanawha Street, and a number of highly skilled workmen are constantly employed. The operations of the company include that of heating, plumbing and gas fitting, roofing and sheet metal work, and jobbers of fixtures and supplies. The officers of the company are Messrs. W. T. Thayer, President and General Manager, W. A. Perry, Treasurer, and George P. Matthews, Superintendent.

**M. GEORGE SARGENT.**—Bicycles, Motorcycles and Supplies. Corner of Lee and Dickinson Streets, Phone No. 390. It may be said that Mr. M. George Sargent is counted among the leaders identified with the bicycle industry of Charleston. He is well established in business, and has a large trade. He handles a number of famous makes of bicycles and is agent for the famous and very popular Yale Motor-cycle. Mr. Sargent has a specially equipped repair department, and gives efficient attention to all kinds of repair work, at reasonable prices.

**NOYES CHINA STORE.**—Bradford Noyes, Proprietor.—No. 814 Quarrier Street. This store is a distinct credit to the city, and in the line of high class china and goods properly belonging to this line of trade, it may be said that Mr. Noyes holds the position of leadership and has a magnificent business. He has been successfully established for twelve years, and the steady and constant growth of the business now fills a most important place in the activities and commercial life of greater Charleston. The volume of business is steadily expanding and the store is becoming more and more solidly and firmly established with each recurring year. Mr. Noyes is one of the city's prominent men of business and is a firm believer in greater Charleston.

**GEORGE W. PORTER—Jeweler**—Arcade Building. Any mention of the jewelry trade of the city the name of Mr. Geo. W. Porter naturally comes to mind as being one of the oldest established and most reliable. Mr. Porter has been in this city since the year 1871, and is thoroughly familiar with every detail of the watch and jewelry trade. He has many customers for many miles in all directions from Charleston. Mr. Porter has one of the finest shops in the city and devotes his time exclusively to repairing of high grade watches. It is a well recognized fact that no time piece is too complicated for him to adjust and put in perfect order. His son, Mr. Charles H. Porter, who has grown up in the business, and is considered an expert, is an able assistant.

**WINTER FLORAL COMPANY.**—It may be said that this company is adding wonderfully to the advancement of this business in Charleston. The company was organized and commenced business October 1, 1913, and is located in one of the most attractive storerooms in the city at No. 811 Quarrier Street, which is generally regarded as the coming retail center of Charleston. Mr. H. F. Winter, who is proprietor of the business is a gentleman of long and practical experience, having first begun the study of Floral Culture in the year of 1884, in Germany, of which country he is a native. He came to America in the year 1890 and has been in Charleston for the past nine years. He has four large greenhouses, containing about 10,000 square feet under glass.



Charleston Street.

**F. C. RITTER.**—Manufacturer of Upholstered Furniture, Couches, Davenport, Spring and Hair Mattresses No. 214, Broad Street. It may be said that the name of F. C. Ritter has become prominently identified with the above trade in this city, since he has been established here for some six years. Mr. Ritter's experience covers a life-time, and no one has a better knowledge of the industry. He does fine and beautiful work, uses the best material, and keeps fully abreast of the times. He has the very latest things to offer to the trade at a reasonable and popular price.

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**A. HORNOFF, Tailor.**—No. 22 Arcade, Second Floor. This gentleman has long been recognized as one of Charleston leading merchant tailors. Mr. Hornoff has been established in Charleston for seventeen years in business for himself, but has been a resident of twenty-two years. He learned the business in the old country, Germany, where he is a native, and has had experience since the year 1876. He knows the trade thoroughly, is an expert cutter and fitter, and does beautiful and perfect work. He has many regular patrons among the prominent and best dressed men of the city. A fine line of suitings is carried.

**ALEX COHN.**—Clothing, Shoes, Hats and Furnishings.—Mr. Cohn is quite well known to the trade of Charleston and Kanawha County. He has been established in business in the city sixteen years, is now at 27 Capitol Street, and has been since April 1st, 1913. He was formerly on Kanawha Street for some fifteen years. In his new store it may be said that he has one of the best enterprises of the kind and the trade is increasing by leaps and bounds. He is careful in the selection of his stock and handles stylish wearables for laides and gentlemen.

**SEARS MONUMENT COMPANY**—Monuments, Markers and Statuary. Corner Virginia and McFarland Streets, Phone 1997. This company has now been established in Charleston for the past two years and the owners and operators of the business are Messrs. W. D. Sears, and his son, R. O. Sears. Mr. W. D. Sears has had experience in this line of work since 1878, while his son has been connected with the industry since the year 1900. Both are therefore thoroughly familiar with every detail of the trade and have built up a magnificent business since establishing their concern in Charleston. It can be truthfully said that the Sears Monument Company occupies the position of leadership in the monument industry of the city. They have a very modern plant including the pneumatic equipment and a number of skilled workmen are constantly employed.

**MRS. L. I. SCLOVE**—Milliner.—No. 29 Capitol Street. It may be said that Charleston has a number of beautiful and attractive stores in all lines of trade, and in the line of millinery it is our pleasure to devote a portion of our space to the business as operated by Mrs. L. I. Selove at No. 29 Capitol Street. Although Mrs. Selove only entered business in Charleston during the past season, yet she is not new to the trade by any means as she has had some ten years of experience in Paris France and Germany, before coming to America. She has a natural talent, is an artistic trimmer and is regarded as highly gifted in being able to produce the latest styles of millinery. Her experience in France, the center of millinery fashion of the world, is a wonderful asset to her, and her trade is growing daily.

**ADOLPH SCHWARTZ**—Adroit Ladies' Tailor.—The finely fitted up tailoring parlors of Mr. Adolph Schwartz are located on the second floor corner Capitol and Virginia Streets, with phone connection 2432. Mr. Schwartz can confidently claim that he is always a little better than the best and his garments not only look beautiful, but they are even better than they look. His motto is "Not how cheap, but how good." Mr. Schwartz learned this business in Austria and is an accomplished cutter and fitter. He has had nineteen years experience and during the two years that he has been established here has built up a magnificent trade with the fashionable and best dressed ladies of Charleston.

**L. I. SCLOVE**—Jeweler and Optician.—This store is located at No. 29 Capitol Street, and although established but one year, has steadily grown in importance, and now occupies quite a conspicuous place in the Jewelry trade of the city. Mr. Selove has been in Charleston for nine years, and is quite well known as an expert jeweler and optician. He has had twenty years of experience, and satisfaction is guaranteed. He does all kinds of watch and jewelry repairing and carries a large and well selected stock of the best makes of watches, fashionable jewelry, cut glass, silverware and novelties.



Capitol Street from Corner of State Street.

**MRS. CREAMER, MILLINERY**.—This store occupies a most central location at No. 13 Capitol Street, in the very heart of the city. Mrs. Creamer has been established for a period of some six years. She has a nice store, and here is always displayed the very latest fashions in Millinery and novelties. A number of skilled milliners and sales ladies are employed and the patronage comes from the best class of trade.

**N. CICCARELLO & SON**.—This firm is well known to the trade and operates *two stores*. The Charleston Store has been established for six years and is known as **Ciccarello's** located at 522 Kanawha Street. It is one of the largest of its kind in the city, for the sale of fine fruits and confectioneries, and pure olive oil. The other store is at Eskdale, W. Va., and is run as the **Eskdale Grocery Co.** It is a strictly up-to-date grocery store handling nothing but groceries and carries a fine stock. It has been successfully established for two years.

**SCOTT MOTOR CAR COMPANY**.—Automobiles: Page, Oveland, Grabowsky, Schacht. Supplies and accessories. No. 1008 Virginia Street, Phone No. 403. This is one of the solidly established and reliable Automobile institutions of the city. The business is under the able management of Mr. W. A. Scott, who is pushing the affairs of the enterprise to a successful issue. They handle the above leading makes of automobiles, and carry a complete line of sample cars on hand. A number of cars have already been placed with the trade, and the importance of the company in connection with the automobile industry of this city is steadily increasing. Aside from the affairs of this company, it may be said that Mr. Scott is deeply interested in Charleston, and thinks the city has a fine future. He is also the Secretary and Treasurer of the Scott Automatic Valve Company, which was recently incorporated for the purpose of placing on the market the now famous Automatic Valve, which is a great necessity and the invention of his father, Mr. J. R. Scott.



New Armory, Charleston.

**WM. H. WHITEHURST.**—Livery, Boarding & Sales Stables. This enterprise is located at 124 Court Street, and it is one of the best known and highly popular livery stables in Charleston. The stables are well equipped, and ventilated, and special attention is given to the boarding of horses, while the livery department includes the best drivers, stylish vehicles of all kinds at reasonable prices. Prompt attention is given to all calls over Bell Phone 721. Mr. Whitehurst aside from his own business does all he can for the upbuilding of Charleston, and thinks the city has a bright future. This is the place to go for high class livery.

**THE GLOBE FURNITURE COMPANY.**—Furniture and Carpets, Cash or Credit. 610 Kanawha Street. Jos. Schwab, President, S. A. Moses, Secretary-Treasurer, and General Manager. This is one of the magnificent enterprises of Charleston and the business has been established for seven years. The building occupied is three stories high and basement. A big stock is carried consisting of fine and medium grade furniture, and carpets of the latest styles and designs. The Globe is known as the "Builders of Happy Homes." The business is steadily growing and it is counted as one of the reliable and successful enterprises of the city. The proprietors are both prominent men of affairs and have at heart the best interests of Charleston.

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**H. GALPERIN—Jeweler.**—This gentleman is located at 720 Kanawha Street and has been established in business here for the past three years. He has been a resident of Charleston, however, since 1903, and has had fifteen years of experience in the trade. He operates one of the best equipped stores of its kind in Charleston and carries a magnificent stock including diamonds, watches, and clocks, fashionable jewelry, sterling silver, cut glass, optical goods, photographs, records and supplies, cutlery and sporting goods. Mr. Galperin is a young man a successful and prosperous merchant, and keeps fully abreast of the times in the conduct of his affairs.

**D. H. LYNCH.**—This gentleman does practical horse shoeing, according to the most modern methods known to the profession. He has been in business in this city for the past thirty-five years, and for the past four years has been located in his present well equipped quarters at No. 128 Court Street. He has phone connection 2466. He is ably assisted in the conduct of his business by his two sons Messrs. Fred Lynch and John Lynch, both of whom are practical and scientific horse shoers, and do perfect and accurate work, and have a big patronage. Rubber pads are a specialty, while contracted feet and corns are carefully treated.

**KANAWHA "VELVET" ICE CREAM COMPANY—K. Aurady, Manager.**—This company manufactures the celebrated "Velvet" Ice Cream and Ice Cream cones, and also does a large business as manufacturing and wholesale dealers in candies. The company occupies the location at No. 25 Summers Street, and has Phone 592. The business has been successfully established for five years and is growing in importance daily. The manager of the business is Mr. K. Aurady, who is thoroughly familiar with its every detail.

**HOME BAKERY.**—Dealers in Bread, Buns, Pies and Cakes, daily, 621 Kanawha Street. Mr. Romeo Lucas is now the proprietor of the Home Bakery, and is keeping up the good reputation of the concern for the best bread, cakes and pies. Mr. Lucas while not a baker himself, personally looks after the financial interests of the concern, and the deliveries, and sees to it that all customers are properly treated. He employs the very best known bakers, uses the best material and turns out good products. Orders are promptly filled.

**A. MICKEL & BROTHER.**—This firm operates both wholesale and retail business. They are extensive dealers in confectionery, foreign and domestic fruits, tobacco, etc., and also give special attention to the manufacture and sale of pure ice creams and candies. They are located at 710 Virginia Street, with Bell Phone 2681. A large stock is carried. This store is also equipped with a soda fountain serving all the popular drinks of the season. This firm has been successfully established for the past seven years, and the owners of the business are Messrs. Albert Mickel, Manager, and George Mickel.

**CABLISH BROTHERS, Incorporated.**—Manufacturing and Jobbing Confectioners. No. 217 Capitol Street. This concern has been established for the past twelve years. The officers of the corporation are: Messrs W. A. Cablish, President, and M. J. Cablish, Secretary. They have a magnificent and beautiful store, which indeed is counted as one of the commercial show places of Charleston. It presents a very inviting and attractive appearance, absolute purity is the watchword, and the products are unsurpassed as to quality and attractiveness. The business is very large, twenty-two people being employed in looking after the interest of the trade.

**A. T. SIMMS.**—Pianos, Office and Salesroom No. 211 Capitol Street. Mr. Simms has been established in this business since 1894, but has had a practical experience in connection with the piano industry of some twenty-six years, twenty-three years of which time he has been in Charleston. It may be said that he is quite familiar with all the many makes of musical instruments, and is therefore counted as an authority and can fully judge as to the merits of what constitutes the really fine piano. If anyone desires to purchase a piano and leaves the selection to the judgment of Mr. Simms, he or she will be sure of getting the best and most desirable instrument for the money that can be had. Mr. Simms carries a stock of many famous makes, including: The Stieff, Hobart M. Cable, Henry and S. G. Lindeman, Packard, Krell, Royal, etc. Also Player-Pianos, Victrolas and records.

**SCOTT BROS.—Druggists.**—We cannot say too much about this old and prominent firm. The business has been successfully established for twenty-seven years, since 1886, and it now enjoys the honored distinction of being the oldest firm of leading druggists in Charleston. The individual members of the firm are Messrs. W. D. Scott, and G. W. Scott, who are highly qualified by education and experience, and are conducting the store according to the highest ethics known to the profession. Their store is counted among the very leaders of the trade and very liberally patronized by the best classes. The name of the firm of Scott Bros. alone stands for absolute purity and accuracy in drugs. Extreme care is exercised in the compounding of prescriptions. The Messrs. Scott are prominent men of affairs, and firm believers in the future greatness of Charleston. This firm on February 1, 1914, will move into their own building at 227 Capitol Street. The fixtures and equipment will be entirely new throughout, and it is reported that it will be the finest drug store in the state.

**THE LOHMEYER - GOLDSMITH - PATTERSON CO. — Insurance.**—This powerful insurance agency was founded in the year 1876, and incorporated in 1905. It is therefore the insurance agency in the city; it represents many strong and reliable companies and has the largest clientage. The officers of the company are Messrs. Wm. Lohmeyer, President; W. L. Goldsmith, Jr., Vice-President; R. G. Hubbard, Vice-President, and David W. Patterson, Secretary-Treasurer. They have the general state agency for the following companies: Allemania Fire Insurance Company, Camden Fire Insurance Association, Firemen's Insurance Company, German Fire Insurance Company (Ill.), Rochester German Underwriters and Reliance Insurance Company. Besides these they represent many other insurance companies, locally, and do a general insurance business, writing all forms of insurance, fire, life, accident, liability, automobile, burglary, plate glass, and bonding, etc.

**SILMAN-SHULER SIGN CO., Incorporated.**—Unquestionably the leading sign enterprise in this part of the state is the Silman-Shuler Sign Company, Incorporated. They operate offices in both Huntington and Charleston. It is a well recognized fact that while they "don't paint all the signs but do paint good ones". They do beautiful and perfect work, and their signs never fail to produce results. Only the most highly skilled sign artists are employed, while Mr. Bert Silman, who is Secretary, Treasurer and General Manager of the business is considered to be a sign artist who stands at the very head of the profession, and is an authority on what really constitutes a good sign. The office and studio in Charleston are at 901 Kanawha Street with phone 2202.



Capitol Street, Showing Post Office on left.

**ENGLE & FUHRMAN, Dry Goods, Millinery, ready to Wears for Ladies, Misses and Children.**—It may be said that this store constitutes one of the leading commercial features of Charleston. The location of the store is in the very heart of the business district of the city at No. 17 Capitol Street, where the firm of Engle & Fuhrman occupy one of the city's handsomest and most attractive buildings. The immense building is four stories high, modern in its equipment throughout, has every convenience, and twenty five clerks are employed in looking after the interests of the trade. Mr. B. Engle, the senior member of the firm, has been established for the past five years, and Mr. S. Fuhrman became a member in March, 1913. Both are prominent men in the business world and are influential citizens.

**KANAWHA CELERY COLA COMPANY, Inc.**—This is one of the big and successful enterprises of this kind in Charleston. Its location is at the corner of Dryden and Eagon Streets. The company has been incorporated and the business has been established for the past six years. Mr. John W. Ball is the Secretary-Treasurer and General Manager, and Mr. Arthur W. Gatens is the President. They are sole manufacturers of "Celery Cola" and "Lemon Kola," besides being bottlers of ginger Ale, Seltzer, Liquid Gas, Cider, Bottle Vinegar and all soft drinks. They are also agents for Webster Spring Water. The plant consists of a large two story brick building, well equipped with machinery and other special apparatus peculiar to the business, and in every way this is a solid and substantial enterprise.



New Home of the Kanawha National Bank.

**THE KANAWHA NATIONAL BANK.**—This banking institution was organized February 1, 1892, and has steadily increased in importance and popularity from the very first day down to the present time. The bank has a capital stock of \$250,000.00, surplus and undivided profits of nearly \$200,000.00, deposits of over \$1,300,000.00, and total resources of nearly \$2,000,000.00, according to statement of October 21, 1913. The officers of the bank are Messrs. Charles Capito, President, A. S. Alexander, Vice-President, E. A. Reid, Cashier, W. A. Cracraft, Assistant Cashier. Directors are Charles Capito,

A. S. Alexander, W. D. Lewis, Geo. F. Coyle, E. C. Colcord, and E. A. Reid. This bank has now commenced the construction of a modern bank and office building of the steel sky scraper type, to be 12 stories high and containing 132 offices. This building, together with the banking equipment will be decidedly the finest in Charleston and one of the most imposing anywhere in the country. This building will be located in the heart of Charleston at the corner of Virginia and Capitol Streets, and will be completed ready for occupancy November, 1914.

**CHARLESTON NATIONAL BANK.**—According to last statement issued by the bank, October 21st, 1913, the capital stock amounts to \$500,000.00, surplus and undivided profits, \$577,396.75, deposits \$1,678,936.87. Total resources \$3,233,133.82. This bank was organized in the year 1884. It has enjoyed a prosperous career through the intervening years. The officers of the bank are: Messrs. L. Prichard, President, J. R. Seal, Vice-President, A. M. Prichard, Vice-President, and J. D. Foster, Jr., Cashier. Directors: Messrs. E. A. Barnes, Chas. K. Payne, J. R. Seal, F. W. Abney, J. A. Holley, A. M. Prichard and L. Prichard.

**FARRIS BROS. ICE CREAM CO. (Successors to I. E. Nichols).**—Manufacturers of Fine Ice Cream and Candies. The location of this Company is at 310 Kanawha Street, where a new, up-to-date and modern building is occupied. The plant is perfectly equipped and the best and purest materials are used, the Ice Cream and Candies are fine and delicious, and have a wide sale. This Company bought out the business of I. E. Nichols, July 26, 1913, and have greatly improved the plant and enlarged the output. Mr. Joe. Farris is the manager. They also have a store at 704 Kanawha Street known as the **Kanawha Fruit Co.**

**MEAD'S GARAGE.**—Garage, Repairs, Storage and Supplies. Nos 1006 and 1008 Lee Street. This is one of the largest plants in the state, devoted to the automobile industry. The Garage has an immense floor area and is modern in construction throughout. A large patronage is enjoyed. Mr. W. G. Meade is the Proprietor and General Manager of the business. He has made a thorough study of every phase of the automobile industry and is in a position to give utmost satisfaction to patrons. Mr. Mead is well known throughout Charleston and vicinity, having been prominently engaged in business in the city for a number of years. He has recently taken the agency for the sale of the King Automobile, a powerful car with full electrical equipment for \$1195.00.

**CHARLESTON SHEET METAL WORKS.**—Charles Skiba, General Manager. This plant is located on Fifth Street, between Capitol and Summers. The business of the concern is devoted to the industry of hot air furnaces, tin, slate and asphalt roofing, gutter and spouting and repairing. Galvanized iron, tin and copper work, also the repairing of gas ranges. Mr. Charles Skiba, the General Manager of the business, is a native of Germany, but was reared in Charleston and is quite well known to the trade. He has had many years of practical experience and has been established as above for eight years. This is a good concern and enjoys a large patronage. The plant is well equipped throughout.

**PROCTER OFFICE EQUIPMENT COMPANY.**—This is comparatively a newly established concern in Charleston, the business only having been organized since April, 1913. Its location is at 805 Kanawha Street with phone connection 112. Mr. B. E. Procter, Jr., is President and General Manager of the business, and is a gentleman of wide experience thoroughly conversant with every detail of the office equipment industry. He carries a magnificent stock of Wood and Metalic Fixtures, Filing Devices, Office Furniture, Loose Leaf Systems and Office Supplies. The business is steadily growing and there is no doubt but that this company has a bright future. The products handled by the company are unsurpassed and find ready sale.

**POTTERFIELD AND CARR—Pharmacists.**—The Val-Dona Store. Charleston has become famous for its many beautiful stores, and one that has been highly instrumental in giving this city such a distinguished reputation for the beauty of its commercial palaces is the firm of Potterfield and Carr. The fine store conducted by this firm is located at the corner of Capitol and State Streets. The business is under the able management of Mr. James A. Carr, who is one of the city's most capable and reliable pharmacists, having had many years' experience. He is conducting the store according to the highest ethics known to the profession. The store is unsurpassed as regards the beauty and magnificence of its equipment. It is clean, inviting, and the stock pure. The store is liberally patronized by the best classes, and is one of the busiest places of business in the city.

**J. A. RUSK GROCERY COMPANY.**—Wholesale and Retail Grocers. This is one of Charleston's oldest established and best stores. Its location is at No. 110 Capitol Street in the heart of the business district of the city. Mr. J. A. Rusk is the proprietor of this business, having owned same for the past two years, at which time he became the successor to the C. A. Gates Grocery Company, which had been established for many years. Mr. Rusk has been associated with the store for twenty-six years, and is unquestionably one of the best known grocery-men of Charleston. The store is quite modern and up-to-date in its every feature and presents a very inviting appearance. The delivery service is prompt and deliveries are made both by automobile and wagon. The stock carried by this company is one of the largest and most desirable in the city.

**JOHNSTON, THE TAILOR.**—The shop of this gentleman is located at 818 Kanawha Street, where a specialty is made of cleaning and pressing, as well as repairing. Mr. I. H. Johnston is the owner and operator of the business and has been established in Charleston for the past twenty-three years. His experience covers 26 years, and it is very doubtful if there is another man engaged in this line of work in the city who has a better knowledge of its every detail. Mr. Johnston personally looks after the business and gives genuine satisfaction to his customers.



Kanawha Street

**MAHAN CANDY COMPANY.**—This is apparently a newly organized concern which bids fair to occupy a very conspicuous position with the trade. The proprietor of the business is Mr. W. A. Mahan, who is quite familiar with the trade and knows how a high class and successful enterprise of this kind should be conducted. The operations of the company will be devoted to that of wholesalers of confections and jobbers of cigars, tobaccos, crackers and cakes, fine chocolates and package candies a specialty. The brand which the company is especially pushing is known as "Hello Bill." This company has a bright future before it and there is no doubt that it will grow into one of our largest and most successful wholesale concerns.

**R. J. SATTERTHWAIT—Jeweler.**—26 Capitol Street. Mr. Satterthwait has been established in this business in Charleston since 1873, and has always enjoyed a prosperous trade. The store is one of the most beautiful in Charleston, presents a very attractive and inviting appearance, and stands among the foremost engaged in supplying the high class trade of Charleston with fine jewels, precious stones, watches, and desirable jewelry. This store occupies a very central location in the heart of Charleston and is a distinct credit to the city. The long experience which Mr. Satterthwait has had in this business especially fits him to successfully conduct a first class and leading enterprise of the kind.



Capitol Street Looking South.

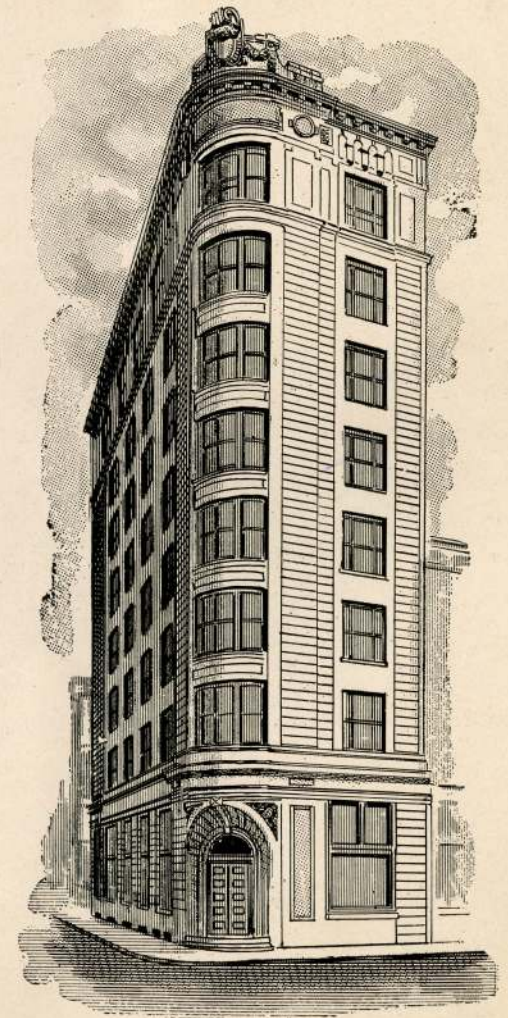
## MEYERS BROTHERS

VALVES, PIPE FITTINGS, SUPPLIES  
OF ALL KINDS

1003 WASHINGTON ST., - CHARLESTON, WEST VIRGINIA  
PHONE 345

The firm is composed of S. H. and A. Meyers, doing a Plumbing and Heating business. They are the oldest firm doing this class of work in the city. "There's a reason."

**NATIONAL CITY BANK.**—It has a capital stock of \$125,000.00, surplus and undivided profits amounting to nearly \$40,000.00, total deposits amounting to \$800,000.00, and total resources of \$1,100,000.00, according to statement of October 21, 1913. One of the attractive and magnificent eight story buildings of the city is owned by the bank, it is located at the corner of Capitol and Kanawha Streets, and erected in the year 1910. The officers are Messrs. J. E. Robins, President, John L. Thornhill, Vice-President, A. C. Calderwood, Vice-President, J. S. Hill, Cashier, and L. C. Oney, Assistant Cashier.



National City Bank Building.



**H. LOPINSKY, HOME OUTFITTER.**—The store operated by Mr. H. Lopinsky is regarded as one of the most popular enterprises of its kind in the city and the business has been successfully established for five years. The building occupied is especially suited to the business. It is a large three-story affair, admirably located at No. 521 Kanawha Street. Goods are sold either for cash or credit, and the most liberal terms and inducements are at the disposal of the trade. Mr. Lopinsky carries a full line of furniture, carpets, rugs, lace curtains, etc. This is indeed the store where you can get "More Goods for Less Money."

**M. CLOXTON.**—Dealer in new and second-hand furniture, stoves, carpets, refrigerators, sewing machines, etc., No. 601 Kanawha Street. This is unquestionably one of the oldest and best known stores in Charleston and has a fine reputation. It was established by the late Mr. John Cloxton. The manager of the business is Mr. George M. Rathburn, who has been in active charge of the business for a number of years. Mr. Rathburn is a native of West Virginia, Mason County. He is a young man, active, progressive and up-to-date in his dealings and quite popular with the general trade. As a result of this able management the business continues to steadily increase and is on a solid and substantial basis.

**THE FARMERS HARDWARE COMPANY.**—This is one of the big and influential concerns of Charleston. Its location is at Nos. 413-415 Kanawha Street opposite the Court House. The company also has a large warehouse for the storage of surplus stock. The business was started about three years ago and incorporated one year ago. The officers are Messrs. J. F. Callison, President; W. B. Taylor, Vice-President, and O. H. Asheley, Secretary and Treasurer. These gentlemen are all favorably known and are among the leading and influential business men of Charleston. They have a large business both wholesale and retail, dealing in all kinds of hardware and farming implements of the best and most reliable makes.





